

1 APPEARANCES:

2 COMMISSIONERS PRESENT:

3 CHAIRMAN PAT WOOD, III, Presiding

4 COMMISSIONER NORA MEAD BROWNELL

5 COMMISSIONER JOSEPH T. KELLIHER

6 COMMISSIONER SUEDEEN G. KELLY

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24 ALSO PRESENT:

25 DAVID L. HOFFMAN, Reporter

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P R O C E E D I N G S

(10:10 a.m.)

CHAIRMAN WOOD: Good morning. This open meeting of the Federal Energy Regulatory Commission will come to order to consider the matters which have been duly posted in accordance with the Government in the Sunshine Act for this time and place.

Let's begin with the Pledge to our Flag.

(Pledge of Allegiance recited.)

CHAIRMAN WOOD: Before we start our business today, I want to congratulate Suedeen and also thank the President for doing as good a job the second time as he did the first in announcing your reappointment this week. We're all happy for that.

On a sadder note, I do note that the former Solicitor of the Federal Power Commission, Howard Mohrenback, who was 100 years old, passed away in the past couple of days. He had been here for 30 years in the Federal Power Commission, and was Solicitor of the Agency from 1957 to 1967.

So, we send our best thoughts to his daughter, and pause to remember all the people who made this Agency great.

Madam Secretary?

SECRETARY SALAS: Good morning, Mr. Chairman;

1 good morning Commissioners. The following items have been
2 struck from the agenda since the issuance of the Sunshine
3 Notice on April 7th: E-8, E-9, E-24, E-36, E-38, E-55, G-
4 14, and G-22.

5 The consent agenda for this morning is as
6 follows: Electric Items - E-5, E-10, 11, 12, 13, 15, 16,
7 18, 20, 21, 22, 23, 25, 26, 28, 32, 39, 40, 41, 42, 43, 44,
8 45, 46, 47, 48, 49, 50, 52, and 54.

9 Gas Items: G-2, 3, 4, 5, 6, 7, 8, 9, 11, 12, 16,
10 17, 18, 20, 23, 24, and 26.

11 Hydro Items: H-1 and H-2.

12 Certificates: C-1, 2, and 3.

13 Specific votes for some of these items are as
14 follows: As required by law, Commissioner Kelly is recused
15 from the following cases on the consent agenda: E -20, E-
16 26, E-44, E-45, E-49, G-3, G-11, G-18 and G-24.

17 As to E-28, Commissioner Brownell is dissenting;
18 E-52, Commissioner Kelly is dissenting, in part, with a
19 separate statement; and G-2, Commissioner Brownell
20 concurring.

21 Commissioner Kelly votes first this morning.

22 COMMISSIONER KELLY: With the exception of the
23 recusals noted by the Secretary and my dissent in E-52, I
24 vote aye.

25 COMMISSIONER BROWNELL: Aye, noting my dissent on

1 E-28 and concurrence on G-2.

2 COMMISSIONER KELLIHER: Aye.

3 CHAIRMAN WOOD: Aye.

4 SECRETARY SALAS: The first item in this
5 discussion agenda this morning is a presentation of the
6 Blackout Report of August 14, 2003. This is a presentation
7 by Alison Silverstein who is the Senior Policy Advisor to
8 Chairman Wood.

9 MS. SILVERSTEIN: Can we get the PowerPoint up on
10 the screen, please?

11 (Slide.)

12 MS. SILVERSTEIN: Good morning. Although I have
13 a number of pages in the Powerpoint, we're going to zip
14 through them because I know you all have read every page in
15 this report in the few days that it's been out, and I thank
16 you for that, as do the 300 other people who worked hard on
17 this with us.

18 I'm going to go very briefly through the final
19 report of the blackout investigation. We're going to talk
20 about the blackout and the sequence of events, the
21 investigation itself, our findings on how the blackout
22 happened and why it happened, and then the recommendations
23 of the report.

24 (Slide.)

25 MS. SILVERSTEIN: Going to page 3, please, the

1 blackout occurred on August 14th, 2003, starting, for all
2 intents and purposes, at 4:05:57 Eastern Daylight Time in
3 Ohio, and expanded from there. Over 50 million people were
4 out of power in the Northeast U.S. and Canada; 62,000
5 megawatts of load lost and millions of work hours and
6 billions of dollars in economic costs -- that's both U.S.
7 and Canadian dollars.

8 A reminder that President Bush and Prime Minister
9 Chretien created an international task force to work on
10 this. Chairman Wood was one of the members of that task
11 force. There were three teams set up to work on this task
12 force: One of them on the electric outage itself, one of
13 them on security issues, and one on nuclear issues.

14 I was privileged to co-chair the electric system
15 investigation, and I would give you a reminder that we had
16 the opportunity and the input to work with over 200 experts
17 from across the U.S. and Canada, reflecting companies that
18 are electricity providers and transmission owners, RTOs,
19 ISOs, equipment suppliers, staffers from NERC, the U.S. and
20 Canadian governments.

21 Slide 5, please.

22 (Slide.)

23 MS. SILVERSTEIN: In the review of what happened,
24 you recall that from the initial investigation and our
25 interim report, we explained a number of computer problems

1 and other things. None of those findings have changed.

2 They have, however, been supplemented, so just to
3 review very briefly, there were a significant number of
4 computer problems that contributed to and exacerbated
5 people's inability to identify what was going wrong. These
6 occurred at both MISO and primarily at First Energy.

7 Slide 5 just reviews some of the juicier moments
8 of the computer failures. Slide 6, please.

9 (Slide.)

10 MS. SILVERSTEIN: There were a number of reactive
11 power problems and increasing voltage problems across the
12 Cleveland-Akron area. These became worse at 1:31 Eastern
13 Standard Time when First Energy lost East Lake 5 plant,
14 which is a significant reactive power source for the
15 Cleveland-Akron area.

16 First Energy, we found, did not have enough of an
17 understanding of the system and the voltage problems and
18 characteristics to understand just how severe the
19 consequences were for this. Slide 7, please.

20 (Slide.)

21 MS. SILVERSTEIN: This demonstrates -- it should
22 demonstrate -- unfortunately, we seem to have a PowerPoint
23 glitch. In your handout, you cannot see, but there is a big
24 yellow blob over the most important information that this is
25 supposed to demonstrate, but happily, on-screen, this shows

1 you that voltages were falling, both throughout the day and
2 in the days previously, so you can see that, as a normal
3 pattern in the course of events, as load goes up, voltages
4 go down.

5 But until the afternoon of the 14th in the
6 Cleveland-Akron area, you did not have significant
7 reductions in voltage below a safe operating level, although
8 they were coming close. Slide 8, please.

9 (Slide.)

10 MS. SILVERSTEIN: First Energy began significant
11 line outages starting at 3:05, then lost three, 345 lines in
12 the period of time between 3:05 and 3:41, Eastern Daylight
13 Time in the Cleveland-Akron area. It's critical to note
14 that these lines are under normal loadings and under
15 appropriate line carrying capacity.

16 They were lost specifically because the lines
17 were contacted by trees that were too tall and had not been
18 adequately trimmed, so this wasn't a matter of lines being
19 overloaded and beyond their carrying capacity.

20 So, with each successive line loss, line loading
21 shifted and reactive power demands increased.

22 Following the first two of those lines that were
23 lost, the reactive power problems began increasing.
24 Starting at 15:39, FE began losing the underlying 138-KV
25 system in this area, so more and more customers were being

1 cut off without service during that period. It was sort of
2 a self-inflicted blackout. On to page 9, please.

3 (Slide.)

4 MS. SILVERSTEIN: The tipping point for the
5 entire blackout occurred at 3:57:05 when First Energy lost
6 the Sammis-Star 345-KV line. This was the fourth of the
7 345-KV lines to go down, and it was the first of the lines
8 lost on a true overload, rather than a tree contact.

9 This ended up cutting out a major path of power
10 imports into the Cleveland-Akron area, and was the starting
11 point for the full cascade. Slide 10, please.

12 (Slide.)

13 MS. SILVERSTEIN: For those of us who managed to
14 escape all the hard parts of physics and electrical
15 engineering in college, a cascade is a dynamic phenomenon,
16 if you say it properly, in an electric system, that can't be
17 stopped by human intervention, once it starts.

18 So the whole point of the cascade is, once it
19 gets going, get out of the way. This one started at 15:57,
20 but the bulk of the action in terms of the line losses and
21 things going black within the Northeast and Canada, started
22 at about 4:05 and by 4:12 it was all over.

23 That's a pretty short period of time, seven
24 minutes, during which the bulk of the damage occurred. What
25 happened through the cascade was that a series of power

1 swings, voltage fluctuations and frequency fluctuations
2 caused sequential trips of a number of transmission lines
3 and generators and automatic load-shedding in a growing
4 geographic area.

5 The system oscillations grew so large that the
6 system could never re-balance and stabilize.

7 (Slide.)

8 MS. SILVERSTEIN: If you go to Slide 11, we have
9 a little cartoon here that shows how things started. The
10 yellow arrows indicate the paths where electricity was
11 moving, and you see the black lines indicate where the lines
12 to transfer power were lost.

13 As successive lines and the little gray blobs
14 indicate, this area is blacked out, so what you see is that
15 the black bars indicate lost transmission paths are
16 expanding over time; the gray blobs that are blacked out are
17 increasing over time, and the power flows are adjusting with
18 every single one of these.

19 The system did not turn dynamic and on retrieval
20 until the panel labeled No. 3, which is in the top right
21 corner -- what you see then is how everything sort of
22 expanded very quickly, within just a few minutes, to crash
23 and crater.

24 (Slide.)

25 MS. SILVERSTEIN: Slide 12 shows the location and

1 the causes -- would, if you could see it in full size -- of
2 the 265 power plants that were lost. This, too, is
3 organized in time slices, so that we can better understand
4 what happened and how things accumulated over time.

5 (Slide.)

6 MS. SILVERSTEIN: Turning to causes, let's go to
7 Slide 13, please. The Ohio phase began for five reasons,
8 one of which is derivative. The first is that First Energy
9 and ECAR, which is its Regional Reliability Council, failed
10 to study and understand the inadequacies of the First Energy
11 system. Because of those failures, First Energy was not
12 operating the system using appropriate voltage criteria.

13 Second, First Energy had inadequate situational
14 awareness because of its computer problems, among other
15 things, and didn't recognize its system deteriorating from
16 about 1:00 on. Next slide, please.

17 (Slide.)

18 MS. SILVERSTEIN: Third, First Energy failed to
19 trim the trees in its rights of way so that each of the
20 early 345-KV lines faltered on a tree that was too tall and
21 MISO and neighboring PJM were not able to provide effective
22 real-time diagnostic support to First Energy, and when they
23 did try, First Energy didn't take the hint.

24 Fifth, because of all of those other causes,
25 First Energy did not act to restore its system to a secure

1 condition in the timeframe before 3:57 when it might have
2 made a difference.

3 Why the Cascade happened. Slide 15, please.

4 (Slide.)

5 MS. SILVERSTEIN: There were four causes here,
6 too: The first is sort of an obvious one; the Sammis-Star
7 trip and the Cleveland-Akron line trips shifted the load
8 burden onto paths that weren't able to carry it.

9 Secondly, after Sammis-Star, a series of Zone 3
10 and a few Zone 2 relays in Ohio and Michigan caused a series
11 of line trips between 15:57:05 and 16:10 that would not have
12 happened so quickly, had those relays not operated, so had
13 those relays not triggered so quickly, there might have been
14 significantly more time to bring this back.

15 CHAIRMAN WOOD: Define that a little bit better,
16 Alison.

17 MS. SILVERSTEIN: A relay setting -- a relay is
18 the element -- I may have to call upon some of my technical
19 experts if you ask me one more question beyond this -- but a
20 relay is an item that is connected to your circuit breakers
21 and the relay is the guy that says this is exceeding the
22 parameters and I'm tripping this off.

23 CHAIRMAN WOOD: Were they set at a pretty fine
24 tolerance?

25 MS. SILVERSTEIN: Zone 3's and Zone 2's set to

1 act line Zones 3's. The Zones are how far out it's looking
2 on the length of the line. Zone 1 covers within the span of
3 the line and goes out 50 to 70 percent; Zone 2 goes out
4 almost to the other end of the line in terms of looking
5 across the breadth of the line to see a fault. Zone 3's are
6 called overreaching relays because they look at a Zone that
7 looks beyond the length of the line into the next segment of
8 the line and says if there's something out there, I'm going
9 to cut off to protect this line, this length of line.

10 So there were a number of Zone 3's. Most of
11 these were set to reach out 150 percent, so they're looking
12 halfway into the next length of line, and these Zone 2's in
13 Michigan were set to operate like Zone 3's and were, I
14 think, at over 200 percent of the line.

15 CHAIRMAN WOOD: Why would you set a Zone 2 to be
16 a Zone 3? Just to be ultra-conservative?

17 MS. SILVERSTEIN: I don't know. I have never set
18 a relay, but there's years and decades invested in relay
19 philosophy. The folks who set those Zone 2 relays have
20 since changed the settings, though.

21 CHAIRMAN WOOD: That's why the Michigan
22 Commission is taking those steps.

23 MS. SILVERSTEIN: It's worth noting that there
24 has been a point of discussion that Zone 3 relays had an
25 impact in the '60s on the first Northeast blackout, and

1 after that occurred, significant portions of the country
2 stopped using Zone 3 relays on 345 and extra high voltage
3 systems, so Zone 3's are now primarily used outside the
4 Midwest on the 138-KV system and below.

5 The point is, they're set with almost no time
6 delay, so if it sees something, it's going to trip pretty
7 quickly. The point is that because these things did not see
8 actual faults, what they were responding to was the
9 mathematical calculation that made it look like the overload
10 that they were seeing made it look as though they were
11 seeing a fault within the Zone 3, so they tripped on that.

12 The relay did absolutely the right thing, but the
13 consequence was the wrong thing. It was one of those good
14 decision/bad outcome things that always bites you.

15 (Slide.)

16 MS. SILVERSTEIN: If we go to page 16, the third
17 finding in terms of the causes of the cascade was that the
18 relay settings on the lines, the generators and the load-
19 shedding across the Northeast were not coordinated and they
20 were no integrated in a way that would reduce the likelihood
21 of a cascade, so the grid's elements and regions couldn't
22 re-balance.

23 What happened essentially was that you had the
24 swing take out a whole bunch, upset a lot of generators that
25 then took seconds and minutes to grind down to a halt.

1 At the same time, pieces of the transmission
2 system were experiencing those and their relays were
3 shutting down. Then you had load-shedding going on, and so
4 everything was sort of seesawing back and forth and the
5 system never had time to re-balance and settle out in a way
6 that would either preserve the system as a whole or preserve
7 larger chunks and islands as intact operating units.

8 Again, it's the idea that everybody set things in
9 way that made sense individually, but when you look at this
10 particular set of characteristics, things didn't occur
11 effectively.

12 It was basic physics. Once all this stuff
13 started, there was no way to shut it down, and the grid
14 couldn't recover. Slide 17, please.

15 (Slide.)

16 MS. SILVERSTEIN: Moving to recommendations, the
17 report contains 46 recommendations that we sorted in a
18 number of groups. The first batch were institutional
19 issues. This included 14 recommendations. I have listed
20 several that should be among your favorites.

21 These include making reliability standards
22 mandatory and enforceable; developing an independent funding
23 mechanism for NERC; strengthening the effectiveness and the
24 organization of reliability institutions, including NERC and
25 the Regional Councils; and defining minimum requirements and

1 cleaner footprints for control areas and for reliability
2 authorities.

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1 MS. SILVERSTEIN: -- making it absolutely clear
2 that reliability investments should be recoverable in
3 transmission rates.

4 Next slide, please.

5 MS. SILVERSTEIN: There are a number of very
6 specific action-oriented recommendations, 17 of them, in
7 fact, mostly focusing on the NERC recommendation of February
8 14, 2004.

9 These include a number of ones to address and
10 correct the direct causes of the blackout -- strengthening
11 NERC's compliance program, supporting NERC's reliability
12 readiness audits, improving operator training and
13 certification, using better system protection measures,
14 using better real time tools for grid monitoring and
15 operation, and accelerating and improving the adoption of
16 meaningful, enforceable, compliable reliability standards.

17 Next, please.

18 MS. SILVERSTEIN: Thirteen recommendations on
19 physical and cyber security standards and two that are
20 specific to the operation and design of Canadian nuclear
21 plants.

22 Next slide, please.

23 MS. SILVERSTEIN: The system is manmade, so it is
24 almost guaranteed that more blackouts will occur. And
25 because this system is subject to mechanical failure and

1 human error, we can pretty much guarantee that more
2 blackouts will occur.

3 Our goal, however, is to make a better set of
4 mistakes and to contain the magnitude of the next blackouts.
5 NERC's readiness audits are a key preventive measure. In
6 that regard I would note that 11 of those have been
7 conducted to date. They are targeted to cover 80 percent of
8 the load within the United States.

9 I apologize. I don't know the load in Canada
10 that would be covered by this. And on those audits we have
11 at least one and usually two FERC engineers participating in
12 the NERC sponsored audit team on every one of those reviews.

13 Last, I should note that the U.S.-Canada
14 taskforce has been extended for a year to provide oversight
15 for the implementation of the recommendations that we just
16 reviewed. Chairman Wood, as a member of that taskforce,
17 will be hip deep in that action.

18 Thank you very much.

19 CHAIRMAN WOOD: Thank you, Alison. Any questions
20 for Alison?

21 (No response.)

22 CHAIRMAN WOOD: That was the foundation for the
23 two action items that the Commission has on our agenda
24 today.

25 After that we're going to ask Alison to come back

1 and talk about some internal changes that we've done in the
2 light of our enhanced appropriation for this current fiscal
3 year on the FERC side and talk about the reliability team.
4 We'll do that after we do the two orders.

5 Joe.

6 COMMISSIONER KELLIHER: Alison, you pointed out
7 in your summary that some of the recommendations relate to
8 making reliability standards clear and enforceable, but the
9 final report is pretty critical of NERC in this area.

10 It points out, first of all, that the standards
11 are vague, but also says that "NERC was aware of the lack of
12 specificity and detail in some standards, but they moved
13 slowly to address the problems effectively."

14 I understand that over the past two years NERC
15 has been able to issue one clear reliability standard.

16 MS. SILVERSTEIN: They have issued one standard
17 adopted ironically on August 15, 2003, and it addressed
18 cyber security, which happily was not a contributor to this
19 blackout. However, NERC adopted the ANSI accredited process
20 for standard development. But it is a fairly slow --
21 was a fairly slow thing. They were not possessed in a sense
22 of urgency until after August 14th. But they have been
23 aware that something needed to go faster at the March NERC
24 meetings.

25 And I think since then the board of trustees has

1 approved the schedule. And I'm not sure about the board of
2 trustees, but NERC has agreed. The membership of NERC has
3 agreed to adopt a significantly expedited schedule to put a
4 new set of standards in place that are far more
5 quantifiable, measurable, able to be complied with, and able
6 to be enforced.

7 Those are currently on schedule to be adopted and
8 voted on no later than the end of December. Now it will be
9 the standard version one. Those will have something in
10 place. Those will be based, by the way, in part on a set of
11 compliance templates that were adopted to make the whole
12 compliance audit process more effective.

13 FERC's own Mike Oliver from the auditing
14 department was a critical member of that taskforce as a
15 professional auditor. He has a great deal of experience in
16 what you need to do to something to make it worthy of and
17 clear and unambiguous. So Mike's contributions were
18 important on that taskforce.

19 COMMISSIONER KELLIHER: You're referring to
20 December of this year?

21 MS. SILVERSTEIN: Yes. What they will probably
22 do is take the bulk of them, the evolution from standards,
23 the old standards, policies, requirements. There's a whole
24 suite of things with a bunch of different names, very few of
25 which were standards in the sense we would like them to be.

1 1

2 They are being morphed in terms of their basic
3 content into something that is auditable, measurable, worth
4 complying with. Those will then be improved. So it's like
5 making the thing you've got seaworthy before you go buying
6 or renovating it. So it's just bringing it, so it's just
7 bringing it up to pass the inspections.

8 COMMISSIONER KELLIHER: The final report seems
9 skeptical of the new FERC process as well.

10 MS. SILVERSTEIN: No, our job was to talk about
11 the -- well, was it August 14th?

12 COMMISSIONER KELLIHER: It does say development
13 of standards as lengthy and not yet fully understood or
14 applied. Whether this process can be adopted remains to be
15 seen. So it seems to be skeptical of the new schedule
16 they've outline.

17 MS. SILVERSTEIN: That was written before the new
18 NERC schedule was adopted. Our job is to talk about the
19 process as it existed through 2003. Our job is not to take
20 shots about where NERC is now going.

21 COMMISSIONER KELLIHER: What it is recently about
22 the reports that the report is referring to?

23 MS. SILVERSTEIN: The recently adopted process is
24 two years old. It was the whole NERC schedule.

25 Understand none of that changed until March 23 or

1 24, so NERC has done a heroic job of changing, morphing, and
2 bringing itself up to speed and agreeing grimly that it is
3 necessary to do a much a faster and more thorough job at
4 standards revision.

5 When this was written, the schedule they were
6 working on was to adopt 17 standards by December of 2006.
7 Given the usual pace of committee work, we could have
8 expected that to slide.

9 COMMISSIONER KELLIHER: This portion of the April
10 5th report predates the March 15th.

11 MS. SILVERSTEIN: March 24, yes.

12 CHAIRMAN WOOD: By "recent," you mean recent when
13 NERC reconstituted itself with an independent board and
14 adopted the ANSI process back in the '01 timeframe.

15 MS. SILVERSTEIN: Yes, sir.

16 COMMISSIONER KELLIHER: One last question.
17 Assuming Congress acts and reliability standards are
18 enforced, then we need standards that are clear enough to
19 actually be enforced.

20 How many standards are we talking about in terms
21 of order of magnitude? Is it dozens, scores, hundreds?

22 MS. SILVERSTEIN: I don't know. That is
23 something that the industry needs to re-examine. They
24 developed the current set of shopping list of standards in a
25 previous time and it was pre-blackout. And one of the

1 things that this agency is going to be doing and the
2 reliability team will be doing -- working with the U.S. and
3 Canadian governments through the Department of Energy and
4 the Canadian Department of Natural Resources -- is to talk
5 to NERC and the industry and to take a more formal overview
6 of what has been learned from the blackout and the
7 investigations and how do we need to rethink the standards,
8 the process, and the contents.

9 So that is not something that people have yet had
10 time to do.

11 COMMISSIONER KELLIHER: Do we know, whatever the
12 number of standards we wind up with, when might we have
13 clear, enforceable standards?

14 MS. SILVERSTEIN: The first batch will be
15 available at the end of December 2004.

16 COMMISSIONER KELLIHER: Then the final batch --
17 any notion?

18 MS. SILVERSTEIN: If NERC and the industry do the
19 job that needs to be done, there will never be a final
20 batch. They will always be improved over time.

21 COMMISSIONER KELLIHER: My point of finality is
22 not that they be written in stone and never change.
23 Finality from my point of view is clear enough to be
24 enforced while giving due notice. I'm expecting that they
25 be changed over time.

1 MS. SILVERSTEIN: The intent of the group that
2 developed the compliance templates and the clear expectation
3 from the batch that should be adopted in December is these
4 are able to be enforced. It is no more of the lack of
5 clarity and the fuzzy, ambiguous "able to interpret it in
6 five different ways."

7 One of the points of us having experts within the
8 FERC staff who are members of those committees and able to
9 kibitz on the processes is to make sure that our people are
10 part of these processes and able to say, "Here are ways we
11 could get around that. Let's try tightening up here."

12 So our folks will be part of the process
13 contributing along with the many others in the industry who
14 are committed to having good standards because they know
15 they need them to make sure the other guy's system doesn't
16 take them down.

17 It's not as though we're working alone on this.
18 There are many in the industry who recognize the need and
19 are working hard to get to the right place.

20 COMMISSIONER KELLIHER: As I understand, we'll
21 get our first installment of clear standards and then we
22 don't know when future installments -- in December. And we
23 don't know when there will be future installments and when
24 we'll get to a final installment.

25 MS. SILVERSTEIN: I don't personally know the

1 answer to when the final installment will be due, but I'm
2 sure I'll have an e-mail from NERC on my computer upstairs
3 and we'll be able to respond to you before the end of the
4 day.

5 COMMISSIONER KELLIHER: Thank you very much.

6 COMMISSIONER BROWNELL: Can I just kind of build
7 on the line of questioning that Commissioner Kelliher was
8 pursuing?

9 The report identifies some systemic institutional
10 problems with the organization and the way it's funded.
11 There was quite a -- disturbing actually -- discussion about
12 the way the regional councils are funded and their
13 interrelationship and dependence on the very companies they
14 are intended to oversee and that I suspect probably
15 contributes to the lack of ECAR's willingness to really do
16 an accurate assessment.

17 Therefore, I think if you really look at those
18 broad systemic problems, why would you believe this is a
19 brand new world and, yes, we'll get the first batch because
20 you've got a big report out here.

21 And I hope the first batch includes the issues
22 that were issued in the last seven blackouts, which is
23 pretty astonishing to me. I would have had those ready to
24 go off the shelf maybe several years ago.

25 But what happens now in terms of that? If we get

1 the language that's in Congress, does that deal effectively
2 with the issues of institutional change? Am I understanding
3 this now that NERC has no public process for putting people
4 on notice when they have failed some kind of a test? How do
5 we deal with the transparency? How do we get to independent
6 audits?

7 I often say if my kids had been able to give
8 themselves their own report cards, they all would have done
9 a whole lot better than they did. Bright as they are and as
10 well as they did.

11 How do we break this? What I think is a very
12 unhealthy relationship?

13 MS. SILVERSTEIN: One thing that we can do right
14 now without waiting for legislation that is contemplated in
15 item E-7 is to rethink the funding of the NERC organization
16 and to make that an independent thing that does not go
17 through the utilities and does not go through the regional
18 reliability councils.

19 More broadly though, NERC, too, and the industry
20 recognize the governance issues that you're talking about.
21 And there are a couple of things that are being done.

22 I will note that on, I think, April 6 the NERC
23 board approved and released the disclosure guidelines for
24 both the reliability readiness reviews and the compliance
25 audits that were being conducted. The compliance audits

1 have been conducted only within the regional reliability
2 council of its members. And most of the audit results were
3 never shared publicly at all.

4 That will be changing. The reliability readiness
5 reviews are a new critter. Those reports are being produced
6 as we speak and will be posted -- are being posted on the
7 NERC Web site and are completely accessible by the public
8 and by regulators including us.

9 Many companies we are hearing across the industry
10 and are talking to a number of managers and CEO's who are
11 taking the findings of this report and recognizing the
12 changes that need to be made are responding very
13 aggressively in terms of implementing a bunch of the
14 recommendations here.

15 Institutionally I can see the NERC board and
16 membership changing their positions. It is not easy. Not
17 everybody wants to do it.

18 But there is a growing recognition of the need
19 for speed and of the need for change in terms of the way in
20 which they invest and the way in which they reveal and
21 accept the consequences and lack of good behavior. And
22 there is far more industry support both privately and
23 publicly for these changes.

24 COMMISSIONER BROWNELL: I'm glad we've worked
25 together. And I'm glad we've made progress. But it seems

1 to me we haven't made a lot of progress since NERC was
2 founded.

3 I am pleased that the group that you're involved
4 in, Pat, is going to continue for a year. I don't think we
5 can afford to hold the American public hostage to the
6 inability of us to provide leadership to get this done.

7 I testified in Pennsylvania before a senate
8 committee talking about reliability. And I have to tell
9 you, the questions were quite penetrating and they were
10 quite mystified as to why we find ourselves in this
11 position.

12 Candidly, I was hard pressed to provide some good
13 and credible explanations. I am glad we're taking this
14 here. I really appreciate the work of all of you in doing
15 this, but I think this is an ongoing process.

16 The sense of urgency that Commissioner Kelleher I
17 think was pressing for needs to be present every single day.

18 18

19 MS. SILVERSTEIN: You all had something very
20 important that can help to keep the pressure on -- and
21 that's called the bully pulpit. I encourage you through
22 your speeches and through measures like these orders to
23 continue using it to keep the heat on and to keep this
24 action moving.

25 COMMISSIONER BROWNELL: I just have one more

1 comment. I read that the nuclear system -- I know their
2 recommendations for Canada.

3 But the nuclear system operated as we might have
4 expected and we can confidence. And we had a good visit
5 with the NRC -- that the appropriate mechanisms are in place
6 to assure that that safety issue is already at work.

7 This is not one of the things we need to do
8 although continuous improvement is needed. Is that correct?

9 MS. SILVERSTEIN: Yes, ma'am.

10 CHAIR WOOD: Suedeen Kelly.

11 COMMISSIONER KELLY: In the latter half of the
12 90's FERC issued orders numbered 888 and 2000. Pursuant to
13 those orders a number of transmission systems and control
14 areas have organized into regional organizations.

15 Some of these regional organizations have
16 instituted markets, day-ahead markets and real time markets.
17 In addition, in the last eight or so years a number of
18 states, including some of the states affected by the
19 blackout, have instituted retail choice in electricity.

20 In the final blackout report none of these were
21 structurally mentioned as causes or contributing factors to
22 the blackout? Is that correct?

23 MS. SILVERSTEIN: Yes, it is.

24 COMMISSIONER KELLY: Is there a way or are there
25 suggestions as to how these regional organizations that are

1 formed as part of the restructuring might be part of the
2 solution?

3 MS. SILVERSTEIN: Yes. Let me modify -- in
4 addition to answering that, let me modify my prior answer.
5 We answered in chapter 4 the specific issue of competition
6 and markets and said that there are so many issues related
7 to that that it is impossible and inappropriate to merely
8 say competition did this. Rather demands grew
9 significantly. Generation grew significantly. Transmission
10 grew hardly at all.

11 Therefore, so many things were changing during
12 the period that competition was being implemented that it is
13 wildly inappropriate to blame competition alone for a
14 potential diminution in reliability.

15 More specifically, we recommend that a detailed
16 study be done so that the questions about competition and
17 its impact on reliability be put to rest. However, it is
18 our observation that while not having studied it in detail,
19 it appears that systems have implemented two things.

20 One of them is a large, professionally managed,
21 well trained regional transmission operator or independent
22 system operator are much better at running a system and have
23 a higher class of tools and a better set of operators and
24 just overall are paying a lot more attention to the business
25 of running the grid reliably and have greater capabilities

1 to do that day in and day out.

2 So it is the personal view of myself and many of
3 the people who worked on this investigation that you will
4 experience better reliability inside an RTO or ISO than you
5 will outside one because they are better able to deal with
6 the basics of reliability.

7 Second, when you end up in an organized market,
8 particularly when it is using a locational marginal pricing,
9 you end up with much more effective signals for where
10 investments need to be made and where grid congestion is
11 getting tight.

12 There is often a relationship between congestion
13 and reliability -- potential reliability problems so there
14 is far more attention, commitment, and involvement actively
15 rather than passively by the market participants that we
16 believe leads to a more effective and reliable market in
17 terms of daily operations.

18 COMMISSIONER KELLY: Thank you. One of the
19 points you mentioned in your answer to me is something that
20 I know this Commission has been concerned about and I hope
21 and believe that we will spend some time thinking about --
22 that is, why investment in transmission has been lacking and
23 what should be done to spur that investment in an
24 appropriate way and in particular what FERC can do to push
25 that process along.

1 CHAIRMAN WOOD: I thank you all. Alison's
2 presentation was really the predicate for what we've been
3 looking forward to the report getting out, before we
4 actually took our first, but not last series of public steps
5 to address, not only the blackout, but the broader concerns
6 that the report looked at.

7 I do note in the report, as Alison pointed out,
8 that there are some 46 recommendations. A number of them
9 apply directly to us. We will be talking about that in our
10 next item.

11 There are a number of others that have overlap
12 with what FERC does, but are primarily centered either at
13 NERC or with industry. Our next item does not actually
14 speak to that today, but they are items, that, again, I
15 recommend the 46 items which are in the report here back
16 about Chapter 10, I believe. They're thoughtfully written
17 and quite readable.

18 I would recommend that we do that. The
19 recommendations of the task force led to our desire as an
20 Agency to put out our initial response to the report and
21 what the issues are that related to us. I'd like now to ask
22 Bill Longnecker, Jonathan First, and Christie Walsh to
23 discuss two items, E-6 and E-7, which relate to a policy
24 statement from the FERC on reliability issues, also a
25 specific data request that relates to vegetation management,

1 which, as you know, is identified as a significant
2 initiating and contributing factor to the blackout of last
3 summer.

4 MR. LONGNECKER: Good morning. Item E-6 is a
5 proposed policy statement that addresses a number of issues
6 that relate to the Commission's role and policies regarding
7 the reliability of the nation's interstate bulk power
8 systems.

9 Item E-7 is a proposed Order that directs all
10 entities that own, control, or operate certain designated
11 transmission facilities in the contiguous 48 states, whether
12 or not they are otherwise subject to the Commission's
13 jurisdiction as a public utility, to report on the
14 vegetation management practices they use for the designated
15 transmission facilities and associated rights of way.

16 For E-6, the policy statement, as noted, is a
17 response to various recommendations in the April 5th Final
18 Blackout Report. The policy statement is also a response to
19 the written comments submitted after the Commission's
20 December 1, 2003 public conference on what actions the
21 Commission should undertake to promote reliable transmission
22 service and interstate commerce.

23 In the policy statement, the Commission supports
24 NERC and industry efforts to translate the existing
25 reliability standards into clear, enforceable standards by

1 early 2005, and the need for public utility compliance with
2 industry reliability standards.

3 In addition, the Commission assures public
4 utilities that it will approve applications to recover
5 prudently-incurred reliability-related costs. The
6 Commission recognizes that many aspects of system
7 reliability are within the purview of the states.

8 The Commission intends to work closely with the
9 states to address matters of mutual concern. The Commission
10 will also work with the states and NERC to remedy any
11 deficiencies in public utility implementation of reliability
12 requirements and cooperate with Canada and Mexico regarding
13 reliability issues as well.

14 Some of the other matters that are addressed:
15 The Commission confirms its continued consideration of
16 reliability implications in Commission decisionmaking and
17 any authorization of a new ISO or RTO to become operational.

18 The Commission clarifies that the term, "good
19 utility practice," used in the pro forma open access
20 transmission tariff, includes compliance with NERC
21 reliability standards or Regional Reliability Council
22 standards that are no less stringent than NERC standards,
23 and will consider, on a case-by-case basis, proposal to
24 amend the tariff to address limitations on reliability in
25 connection with the standard for reliability and the types

1 of damages for which the public utility might be liable.

2 The Commission also supports variations in
3 standards for the transmission provider or other relevant
4 entity that can demonstrate that regional reliability
5 standards account for physical differences in bulk power
6 systems and are no less stringent than and are not
7 inconsistent with NERC's reliability standards.

8 The Commission will also address potential
9 mechanisms for funding NERC and the Regional Reliability
10 Councils in cooperation with Canada to ensure their
11 independence, and should energy legislation be passed, the
12 Electricity Reliability Organization.

13 Item E-7, the Vegetation Management Reporting
14 Order: As noted, this Vegetation Reporting Order is also
15 driven by the findings of the Joint Task Force on the
16 Blackout Report.

17 That Report noted that the failure to adequately
18 maintain vegetation within transmission line rights of way
19 was both a major cause of the August 2003 blackout and a
20 common factor contributing to many previous regional
21 outages.

22 The Vegetation Reporting Order directs
23 transmission entities to report on their vegetation
24 management practices with respect to certain designated
25 transmission facilities. Each report should describe in

1 detail, the vegetation management practices and standards
2 that the transmission provider uses for control of
3 vegetation near designated transmission lines.

4 The report should list the designated
5 transmission facilities under the transmission provider's
6 control and indicate how often the transmission provider
7 inspects the facilities for vegetation management purposes
8 and when the most recent survey of the facility was
9 performed.

10 The report should indicate whether any identified
11 remediation has been completed as of June 14, 2004. Each
12 report should describe any factors that prevent or unduly
13 delay vegetation management.

14 The designated transmission facilities include
15 transmission lines with a rating of 230 kilovolts or higher,
16 tie line interconnections between control areas or balancing
17 authority areas, regardless of voltage rating, and critical
18 lines as designated by the Regional Reliability Council.

19 Thank you.

20 CHAIRMAN WOOD: Thank you, Bill. I just want to
21 add one thought on that last Order, the Vegetation
22 Management Order. I had to deal with these issues on the
23 state level in my last job.

24 I recognize that it's extremely hard to try to
25 standardize any approach towards vegetation management. I

1 want to say that the approach we have taken in this data
2 request is to ask the utility what their standard is, where
3 does it come from. Tell us a what it is and what you are
4 doing to comply with your standard.

5 This information collection, which is to
6 everybody and not just to the FERC-regulated entities, is in
7 the context of, according to Congress, under the Federal
8 Power Act 311 authority. It is not an attempt to expand
9 over jurisdictional entities we don't regulate; it's an
10 attempt to get a comprehensive picture on what's going on
11 here in the United States part of North America and to allow
12 states and other utilities to know what's going on in a
13 neighboring state and a neighboring utility in a uniform
14 format fashion, so that the information is actually useful
15 to utilities and their customers.

16 I will also admit, in light of your exhortation,
17 Alison, that there is a bully pulpit out there. I would
18 hope that any utility that has to answer about June 17th
19 about the status of their vegetation management is going to
20 have addressed any open items on their vegetation management
21 punch list by June 16th, before they sign this Order and
22 send it off to us.

23 I hope and expect that the Scarlet Letter
24 approach that NERC is using in this interim period between
25 now and the time of that formal authority to go to us and

1 the NERC under our statute to do this job more
2 straightforwardly, can use the Scarlet Letter approach
3 successfully to make sure utilities are taking care of their
4 knitting.

5 I look forward to working with you on the
6 implementation issues on these broad and unusual data
7 requests, but I think the bottom line is that we want to
8 know before we get into the hot summer, that everybody has
9 taken care of tree clearances and done some of the basic
10 jobs of running the utility that sadly were not done last
11 summer.

12 COMMISSIONER BROWNELL: Alison, do you want to
13 describe the work you've been doing with the special
14 committee formed by NARUC, for which we are very grateful,
15 to deal with this issue? We do understand -- and I think
16 the Order appropriately recognizes the role of the state,
17 but with the leadership of the Commissioners and Judy
18 Rickman and Connie Hughes, we are working hand-in-hand, and
19 you might want to talk about that for a minute.

20 MS. SILVERSTEIN: My pleasure. As part of the
21 blackout investigation for the Commission, a very specific,
22 focused investigation in to tree-trimming for bulk system
23 reliability, we released that report in March, early March,
24 in time to present that at NARUC. I had the opportunity to
25 share those results with many NARUC committees.

1 As a result of that, the NARUC Critical
2 Infrastructure Protection Ad Hoc Committee, chaired by
3 Commissioner Hughes of New Jersey, agreed that tree-trimming
4 for transmission lines was a significant priority, and
5 appointed Commissioner Ripley of Indiana to lead a group of
6 state commissioners to work with us on this effort.

7 They agreed, as a data collection measure, it
8 would be most efficient for us to get the information to
9 share with them on January 18th. We will be taking the full
10 collection of responses we received on this material and
11 sharing it with all the members of the NARUC committees and
12 any other members of the NARUC community who want to join
13 us.

14 Our goal is to work together. No one knows who's
15 got jurisdiction over this. It doesn't really matter. What
16 matters is that the trees get trimmed. Our goal is to
17 figure out how to do that in the most effective way, and in
18 a way that assures that folks in one state don't get blacked
19 out by someone else's attack trees.

20 The goal is consistent, effective vegetation
21 management and vegetation policies. Our job is to work
22 together to figure out a way to get that done. Thank you.

23 COMMISSIONER BROWNELL: Thanks.

24 COMMISSIONER KELLY: There has been debate about
25 the extent of the Commission's jurisdiction over

1 reliability. I'd just like to underscore that I think that
2 our approach in the policy statement is very clearly within
3 our authority.

4 There is an open access transmission tariff that
5 exists, a pro forma tariff. In that tariff, the utilities
6 that are subject to it are responsible for complying with
7 reliability, and by our first policy statement here, we make
8 a very strong case that compliance with reliability means
9 compliance with NERC standards.

10 I'm very pleased that the Commission is taking
11 this step towards enforcing reliability standards.

12 COMMISSIONER KELLIHER: Mr. Chairman, I just want
13 to make a comment about legislation. One of the chief
14 recommendations of the task force that investigated major
15 regional blackouts recently was that, quote, "reliability
16 standards must be clear, transparent, nondiscriminatory,
17 enforceable, and enforced."

18 Those words were not in the final report that
19 today, but from the task force, Phil Sharp headed up nearly
20 six years ago. The most important recommendation, the
21 essential recommendation in this report today is exactly the
22 same, that the standards must be enforceable and enforced.

23 The last three major regional blackouts, July
24 '96, August '96, August 2003, were all caused in large part
25 by violation of reliability standards. We've been taught

1 this lesson three times and we haven't quite learned it yet.

2 2

3 President Bush recognized the need for
4 enforcement of reliability standards three years ago in the
5 national energy policy. He called on Congress to pass
6 legislation to enforce reliability standards. A few years
7 later, we're still waiting.

8 The House has passed reliability legislation.
9 It's pending before the Senate, and I urge the Senate, as I
10 have in the past, to pass the pending energy legislation.

11 I think that if they prove unequal to the task,
12 they will have done a great disservice to the American
13 people. Phil Sharp's task force also made a host of
14 recommendations. Very few of them were implemented.

15 It's frankly remarkable to me, how little
16 progress we've made toward improved reliability in the past
17 six years or going back to '96, eight years.

18 I just want to commend Chairman Wood for acting
19 so quickly in the wake of the final report being issued, to
20 adopt the recommendations, and that the Commission's action
21 today stands in contrast with some of the inaction of the
22 past.

23 I support the Orders and I just wanted to commend
24 the Chairman.

25 CHAIRMAN WOOD: I wanted to say that you guys

1 have been kind of in the batter's box since the December 1st
2 conference when we were trying to assess whether there's an
3 appropriate step to take.

4 Clearly, the ideal steps to take are not the ones
5 that we can actually do today. Joe laid down a good
6 predicate. All I can say to that is amen, but we can take
7 steps, and this is, again, the first.

8 As we'll talk about after this Order, in looking
9 at institutionalizing this, as Congress and the President
10 gave us the appropriation to do, this won't be just a
11 passing out among our agenda; it will be an institutional
12 part of our Agency. We're here to stay on this issue. I
13 appreciate your candor on the frustration of having been
14 here before, which has not only shown up in some of your
15 public statements, but in the task force's report, there is
16 a whole chapter about having been here before.

17 Chapter 7, read it, memorize it, 1965 to today,
18 seven items that appear in each blackout report --
19 embarrassing.

20 CHAIRMAN WOOD: Let's get going on our first
21 steps publicly of trying to turn the ship around here on
22 reliability. Let's vote.

23 COMMISSIONER KELLY: Aye.

24 COMMISSIONER BROWNELL: Aye.

25 COMMISSIONER KELLIHER: Aye.

1 CHAIRMAN WOOD: Aye on both items. Thank you.
2 Now, to close out the suite of reliability initiatives, I'm
3 going to ask Alison to come back to the microphone and talk
4 about the reliability team.

5 MS. SILVERSTEIN: Can we have the next
6 PowerPoint, please?

7 (Slide.)

8 MS. SILVERSTEIN: Congress was good enough to
9 give us \$5 million for fiscal year 2004 to do something to
10 improve electric reliability. We have in response, formed
11 up a new division under Dan Larcamp and OMTR. We started
12 staffing it, you all reviewed and approved a work plan in
13 January, thank you very much.

14 We started staffing in January and, to date, we
15 have 15 staffers whom I will introduce in a couple of
16 minutes. Slide 2, please.

17 (Slide.)

18 MS. SILVERSTEIN: The purpose is fourfold: To
19 improve bulk grid reliability for this coming summer; to
20 improve system reliability for the long term; critically,
21 for the work of this Agency, to assure that reliability
22 complements and improves markets and vice versa; and, last,
23 to learn from past reliability failures and not keep making
24 the same mistakes over and over again. Next, please.

25 (Slide.)

1 MS. SILVERSTEIN: We have a number of short-term
2 priorities. The first and probably most unrecognized within
3 the public is the participation in the NERC's reliability
4 readiness audit.

5 As I mentioned, as to our staff, we have nine
6 people supporting this effort, all professional engineers,
7 and, effective yesterday, there will be ten. We will have,
8 as I said, two people participating on every one of these
9 audits. NERC committed to do at least 20 between February
10 and June 30, covering 80 percent of the United States' load.

11 We are working with NERC to improve the
12 reliability standards, scope, clarity, measure-ability and
13 enforceability. As you have heard, ad nauseam now, our
14 participation in the binational blackout investigation,
15 which I hope is now almost over -- There is ongoing work
16 incorporating reliability considerations into rules and
17 cases in the policy statement that you have just adopted.

18 We'll increase our efforts in terms of how to
19 better integrate reliability. We have to spend some time
20 thinking about what a reliability impact statement means, so
21 it's going to be a lot of work for OMTR, OGC, and others to
22 figure out.

23 Another short-term priority is building staff for
24 the new group. Next slide, please.

25 (Slide.)

1 MS. SILVERSTEIN: Long-term priorities are to
2 build and excellent staff. Of course, we're starting with
3 an excellent foundation to build the long-term capabilities
4 of the team and the Agency as a whole, to support the
5 reliability mission.

6 Next will be building federal/state partnerships
7 for reliability regulation and promotion on issues like
8 vegetation management; building a partnership with Canada,
9 NERC, and the industry to assure strong, consistent,
10 binational reliability rules and implementation, so that our
11 grid and Canada's, which are interconnected, are being run
12 according to the same rules and principles, and, most
13 broadly, improve bulk grid reliability and security. Here,
14 I'm distinguishing between reliability, that is, to keep the
15 lights on, as is, of course, with normal operation, and
16 security as in the protective, preventive sense. Next
17 slide, please.

18 (Slide.)

19 MS. SILVERSTEIN: We have a number of specific
20 initiatives going on. I list a few.

21 First is the reliability readiness audits. A
22 second important one is the First Energy reliability study
23 that follows on the Order you all issued December 24th.
24 Said Farrakhpay is our lead on that as a member of the
25 expert team working with First Energy to review the study,

1 identify the details of the vulnerabilities, and to develop
2 a set of recommendations for what needs to be done to
3 improve those.

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1 MS. SILVERSTEIN: -- Learning from the blackout.
2 As I mentioned earlier, we were working DOE, Canada, and
3 NERC to develop a conference in May with the industry to
4 develop reliability standards and schedules -- also, as I
5 noted, working with NERC for reliability standards revision
6 and compliance templates.

7 Mike Oliver is already doing work on this. His
8 work is now being supplemented by folks who are members of
9 the different NERC committees, including operations,
10 planning, and markets, and working with the Nuclear
11 Regulatory Commission on grid reliability and nuclear plant
12 needs, continuing the discussions you all started with them
13 a few months ago.

14 Leads on that are Bruce Poole and John Kueck.
15 Next slide, please.

16 MS. SILVERSTEIN: We have a number of R&D
17 initiatives that are under way. The Chairman made the call
18 and you all supported it. But it was important to invest
19 not just in the short term but in some long-term leadership
20 and understanding of reliability issues.

21 Some of the things we have already spent the
22 taxpayers' money on and are planning to use this money for,
23 including the transmission vegetation management study
24 released in March. Saeed Farrakhpay and Gary Nakareda were
25 important in that study.

1 We have a study under way to look at replacement
2 transformers and what it would cost to get more of those on
3 U.S. soil. In the same way that you have a spare tire in
4 the trunk of your care in case of an emergency, you probably
5 need a heck of a lot more transformers to bolster the grid.
6 Paul Robb is our lead on that.

7 We're looking importantly in understanding
8 technology risk and prudence because one of the most
9 important problems limiting the adoption and investment in
10 new technology across the grid today is that regulators and
11 managers want to play "got ya" and people don't invest
12 because they all want to be the second or third to adopt a
13 new technology.

14 So you we need to better understand and give some
15 kind of safe harbor guidelines for what are the technology
16 risks and how do we tell if this new technology is a prudent
17 investment or not.

18 Tom King, who is one of our contractors from the
19 Oak Ridge National Labs, is our lead on that effort. The
20 state of cyber security is a contract that's going to be
21 going under way any minute now I hope.

22 We've been working for the past year with a
23 natural gas pipeline industry on the impacts of gas pipeline
24 disruption in terms of major scale deliverability reductions
25 on a region.

1 This is important to electricity because at least
2 24 percent of the United States' electric generation in
3 terms of megawatt hours is generated from natural gas use.

4 So we need to better understand gas pipeline
5 disruption impacts on the consequences for electric
6 reliability. This is relevant even for peak days apart from
7 the potential gas pipeline attack. Training is
8 something that I all know you all are interested in. We are
9 saving some of the R&D money to use with NERC and the
10 industry to figure out the kind of longterm training needs
11 assessment that is required and recommended in the blackout
12 studies.

13 And one of the last things we are looking at and
14 shaping up right now is a study of the Lake Erie loop and
15 the parallel flows that occurred there. It is not merely a
16 physics problem. It's also an economics problem.

17 We need to understand both. We will probably do
18 this in house. This is a long term project for the
19 reliability staff.

20 Last, I would like to introduce members of the
21 reliability team if I may.

22 (Slide.)

23 MS. SILVERSTEIN: Rather than read everybody's
24 name I'm going to ask all you guys to stand up. But they
25 are here. These include 15 people who are both contractors.

1 1

2 Oh, what the heck. We will read the names.

3 Michelle Brookson there someplace, Saeed Farrakhpay, Cliff
4 Franklin, Don King, Tom Wong, Richard Mayberry, Cynthia
5 Pointer, Bruce Poole, and Paul Robb are all full-time FERC
6 staffers.

7 Two of them, Richard and Cynthia, are out on
8 reliability readiness reviews today, which is probably a
9 really good use of their time.

10 Then we have been lucky enough to find some
11 superb contractors to work and bring a good expertise to us.
12 Those include Tom King, Brandon Kirby, and John Kueck.
13 Apparently Oak Ridge National Labs only hire people whose
14 names start with K.

15 Frank Macedo and Chris Mack are our Canadian
16 imports. I think Canada has last names which start with
17 other letters. And Gary Nakarda, whom we've been lucky to
18 borrow from the National Renewable Energy Lab.

19 Thank you all for coming. Kevin Kelly and I and
20 Dan Larcamp have the great pleasure of working with these
21 folks. Thank you all very much.

22 We also have a brain fest of people outside the
23 reliability division whom we are able to call on -- and do
24 at regular intervals. They include Mike Oliver, Bill
25 Longenecker, Sarah McKinley, and Jonathan First.

1 I am sure others in this building will get called
2 on for help because of their expertise as well. Thank you
3 very much.

4 CHAIRMAN WOOD: I appreciate you all being here
5 today. But more importantly I appreciate -- as I did two
6 years, Mr. Hederman, when we set up your shop -- both the
7 challenge and the excitement as well as the anxiety of being
8 members of a new division.

9 I hope you all have heard from our comments today
10 that this one's here to stay too. Just like market
11 oversight, it's an important part of our charge for the
12 American people.

13 I appreciate you all, both the folks that are
14 here already, plus the folks that have come with us from the
15 outside to lend your expertise and gifts to us to help build
16 and create this group for the long term.

17 I have to say after nine years of working with
18 you, Ms. Alison, I appreciate the context of what you talked
19 about here today, both on the report and in helping set up
20 this group.

21 Someone with your experience, your tenacity, your
22 hustle, your analytical chops -- as one who's been on the
23 receiving end of it too -- you're a tart-tongued task
24 mistress.

25 (Laughter.)

1 CHAIRMAN WOOD: I think you have a nice ability
2 to really corral a lot of folks here externally and
3 internally, to do some real good service to the country, and
4 develop some good, good policy. And that's what we're all
5 about here: tell the truth and do the right thing.

6 When the going gets tough, I can't think of
7 anyone else I'd rather share a foxhole with than you. So
8 thanks.

9 MS. SILVERSTEIN: Thank you.

10 (Appause.)

11 COMMISSIONER BROWNELL: I just have a couple of
12 questions. You're talking about burning from the blackout.
13 How are we involving the coops and the public power folks in
14 this discussion so that they are an active part of what we
15 develop and feel good in -- close partners in this?

16 MS. SILVERSTEIN: I don't have an answer to that
17 yet because we are not the leads on developing this
18 conference. So I'm waiting for the energy organizations of
19 two countries to get things organized so they can go on do
20 it.

21 But I assure you they are members of the industry
22 and they will be invited. To the degree that we have some
23 influence on the agenda they'll have a part to play.

24 COMMISSIONER BROWNELL: Maybe as an ongoing part
25 of the team development we want to be sure maybe to go and

1 meet with the associations in which they are involved.

2 Tell me what the economic problem on the Lake
3 Erie loop is. You said there are several problems. What is
4 the economic problem?

5 MS. SILVERSTEIN: The great thing about parallel
6 flows is that electricity goes where it wants to go across
7 the transmission lines, no matter who owns them and no
8 matter what's scheduled.

9 The reason it's called the Lake Erie loop is
10 because there just happens to be this body of water in the
11 middle and a whole bunch of lines going around it. So the
12 electricity, unless you put some significant chunks of
13 hardware to control the flows, the electricity -- as Canada
14 has done some of them, and ITC is threatening to do more of
15 it -- the electricity goes where it wants to go.

16 And people -- some people make money off where
17 the electricity goes and some people lose money off where
18 the electricity goes. But the electricity keeps going
19 there.

20 The Lake Erie loop is frankly one of the reasons
21 why it's a good deal for AEP and Con Ed to be part of PJM.
22 So the question is, to better understand, who is it who is
23 making money and who is it who's losing money?

24 The economists all search to identify and nail
25 done the cost of externalities and better understand the

1 public goods to make sure that the people who are causing
2 the costs pay for them.

3 In the case of parallel flows I don't know if we
4 could figure all that out, but we need to understand it
5 better. And we also need to understand it better because,
6 as in the case of the blackout, this blackout -- it may not
7 cause a gross reliability problem, but it certainly causes
8 significant engineering and flow management problems.

9 And we need to have a better understanding of
10 what those are in order to develop a more effective set of
11 hardware and grid management capabilities to both manage the
12 flows more effectively and better match the beneficiaries
13 with the recipients and the payers.

14 COMMISSIONER BROWNELL: Thank you. Let me point
15 out that's okay to make money as long as they do so legally
16 and add value to the customers.

17 I don't think ITC's are threatening to invest. I
18 actually think we've seen some investment. I'm teasing. --

19 MS. SILVERSTEIN: What I was referring to was a
20 very specific proposal by the ITC and a very specific
21 hardware.

22 COMMISSIONER BROWNELL: This is going to be your
23 baby. What's your vision?

24 MR. LARCAMP: I'm going to become a card carrying
25 member of the reliability team once I learn how to do the

1 clapper system in my office to keep the lights on there.

2 (Laughter.)

3 MR. LARCAMP: The process sometimes is
4 frustratingly slow, but yesterday afternoon I received an
5 informal package of the rankings of the people that applied
6 for the director position. My expectation is that later
7 this week we will start scheduling interviews for the top
8 people on the list.

9 It would be my expectation, when those people are
10 in, that I would want them to meet with all of you to have
11 discussions so that we can collectively make judgments about
12 who is the best person out there to lead this new group.

13 We will also be moving forward fairly quickly on
14 advertisements for some of the SL positions that Congress
15 was good enough to give us to staff the new organization.

16 A lot of work to do. I think one of the most
17 beneficial things, I think, is the opportunity this has
18 given the people that are already in our organization to
19 basically showcase their talents more extensively in their
20 area of expertise inside the building, but also outside the
21 building.

22 We've gotten excellent reports on their
23 contributions to the audit teams to date informally. And we
24 expect that they will basically provide a strong nucleus
25 with hiring from the outside to make sure the Commission is

1 prepared to do what we need to do with or without --
2 hopefully with -- legislation as we move forward in trying
3 to provide the appropriate incentives and oversights to
4 insure that reliability is all that it can be.

5 COMMISSIONER BROWNELL: Thank you.

6 COMMISSIONER KELLIHER: I just have one question.
7 You discussed how the FERC reliability team would
8 participate in readiness audits, but no discussion on
9 compliance audits. Will the reliability team participate in
10 future compliance audits?

11 MS. SILVERSTEIN: That remains to be seen and it
12 is not clear whether it is a FERC decision. At present
13 reliability readiness audits are conducted by the NERC with
14 volunteers from across the industry. So we are
15 participating in those as volunteers on the same ground and
16 terms as members of the industry.

17 The compliance audits, in contrast, have
18 traditionally been conducted by the regional reliability
19 council. And they include only members of the regional
20 reliability council area. So both staff from the
21 reliability council and folks who work for the utilities
22 that are their neighbors -- there may or may not be NERC
23 representatives, but usually not.

24 It remains to be seen how the industry will
25 choose to change their reliability councils and how the

1 compliance auditing process will change and whether that
2 will go more into the NERC mold.

3 It is clear if you look at it from a strict
4 governance and independence point of view that you will get
5 a far better quality audit if you do not use folks who are
6 neighbors and who have a consistent regional-based
7 interpretation of the terms of the audit.

8 But it remains to be seen both for the
9 reliability councils and for the new NERC standards for
10 audit purposes whether they choose to invite us to
11 participate in those as well. I think that's an issue to be
12 developed.

13 COMMISSIONER KELLIHER: If legislation is enacted
14 and an ERO is certified, would the ERO perform compliance
15 audits?

16 MS. SILVERSTEIN: I can't answer that. I
17 personally believe it would be appropriate, but it's not my
18 judgment to make.

19 CHAIRMAN WOOD: I think the language of the
20 proposed statute, if it's going to be the one enacted,
21 clearly would allow the Commission to be either doing its
22 own independent side of the enforceability of those rules or
23 participate as a team in my review of that as we were just
24 kind of white-papering this concept back in December -- or
25 white-wording this concept.

1 That was clearly what was planned in the budget.
2 There would be the ability for us to in fact do either a
3 team audit approach on compliance with the rules or do it
4 independently depending on what the statute provides.

5 COMMISSIONER KELLIHER: It would just seem once
6 the legislation is enacted, the ERO would presumably do
7 compliance audits to assure that the standards they've
8 developed and we've adopted are actually honored.

9 There may be a question on whether we would
10 participate. But it would seem to me that the ERO would
11 have to do compliance audits if the legislation is enacted.

12 CHAIRMAN WOOD: I think that's a big part of what
13 they will do and actually a big part of what the reliability
14 team will do independently, depending on how the ERO stands
15 up to it.

16 MS. SILVERSTEIN: It is my observation that the
17 team of staff that we have now with the training they are
18 developing and the skills that they are going to bring to
19 the reliability readiness review will be more than capable
20 of stepping into a compliance audit process.

21 I suspect that if you all volunteer then to
22 participate that their participation would be welcomed by
23 all those who want a reliable system and a truly independent
24 audit process.

25 COMMISSIONER BROWNELL: It seems to me -- and

1 I've said this often -- that we might want to look at the
2 banking system for an audit process at work. We have
3 financial rules. There are rules, by the way, so you can
4 actually do audits rather than reviews.

5 They had experts both at a national and a
6 regional level who understand the nuances. But they are
7 independent on the industry.

8 And it works. People understand the rules.
9 They all feel that they are very productive audits because
10 you learn a lot about your own organization and you improve.

11 11

12 COMMISSIONER KELLIHER: Thank you all very much.

13 SECRETARY SELAS: Mr. Chairman, as the next item
14 of the discussion agenda we will take up number E-53. This
15 is Michael J. Chesser, a presentation by Melissa Mitchell,
16 accompanied by Jim Akers, Thomas Mey, Larry Greenfield, and
17 Jamie Simler.

18 MR. MITCHELL: Good morning, Mr. Chairman and
19 Commissioners. Item E-53 is a draft order that denies
20 authorization for Michael J. Chesser to hold interlocking
21 positions as chairman of the board of Kansas City Power and
22 Light, a public utility, and a director of Itron
23 Incorporated, an electrical equipment supplier.

24 The Federal Power Act prohibits persons from
25 concurrently holding positions as an officer or a director

1 of a public utility at a company supplying electrical
2 equipment to that public utility unless it is found that
3 neither public nor private interests will be adversely
4 affected. He should not be in a position where the supplier
5 is in the position to have furnished an appreciable amount
6 of electrical equipment to the utility. --

7 This draft order finds that the level of
8 purchases by KCP from Itron are not diminus, especially as
9 soon as anticipated purchases are made from Itron.

10 Therefore the draft order finds that, given the
11 size of potential business, as well as the senior management
12 position that he holds, he has not met the burden of
13 demonstrating that the interlock will not adversely affect
14 public or private interests.

15 COMMISSIONER KELLIHER: Mr. Chairman, I just want
16 to thank you for calling this order as a discussion item.
17 As the staff indicated, Mr. Chesser holds positions on
18 interlocking directorates without prior Commission approval,
19 a clear violation of section 305 (b) of the Federal Power
20 Act.

21 He assumed the position on October 1, I believe,
22 and waited three months to seek approval. So he did seek
23 approval eventually, but three months after he assumed the
24 position.

25 I think it's appropriate that the order denies

1 authorization. But I am concerned about the violation. And
2 I'd like the general counsel's office -- I think they are
3 exploring what kind of penalty might be imposed upon someone
4 who does engage in this kind of violation.

5 In my personal view I think someone who assumes
6 an interlocking directorate position without Commission
7 approval should forfeit the compensation that he gained
8 during the period of unlawful service. I don't know if
9 they have the authority to do that. But to me that seems
10 equitable.

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1 MS. MARLETTE: We have not, to my knowledge ever
2 assessed a penalty for violating this provision. Right now
3 we have some attorneys in our solicitor's office looking at
4 whether the Commission could, if it wanted to, require the
5 scorchment of the fees required that were received along the
6 lines of requiring discorchment of profits for utilities who
7 violated the tariff.

8 Right now I don't have a clear answer for you. I
9 think we are not going to find an absolute yes or no. It's
10 something the Commission could possibly consider.

11 COMMISSIONER KELLIHER: I'm also concerned that
12 he may not be alone. I'd like to ask the staff whether they
13 have any reason to believe that he is unique in this
14 respect. That he is the only person serving in interlocking
15 positions without Commission's approval.

16 MR. MEY: Most of the problems we see is always
17 the person who is director of the utility with maybe a
18 very small, maybe \$20,000 or \$50,000 a year electrical
19 equipment business. So it is very diminimis.

20 I think most of the Directors know the
21 requirement. We get many inquiries from attorneys on the
22 interpretations so I don't think it's unknown. I can't say
23 whether there are people out there who are doing it without
24 our knowledge.

25 COMMISSIONER KELLIHER: Is it the norm for people

1 to seek prior approval before assuming a position?

2 MR. AKERS: Once in a while someone forgets it
3 for a couple of months and they come in later but there is
4 not a whole lot of these applications filed on this type of
5 electrical equipment.

6 You might have two or three a year if that and
7 most of those come in prior to the time they are on board.

8 MR. KELLIER: Unless we are confident that he is
9 fairly unique. If we do thing there are some reasonable
10 grounds to think there are other people serving in
11 interlocking positions without authorization, I hope we can
12 look into it.

13 In the meantime, I would encourage any person
14 serving in interlocking positions without authorization, to
15 seek it.

16 CHAIRMAN WOOD: We'll act quickly.

17 COMMISSIONER KELLY: I would like add that the
18 law is very clear that this prohibition applies to the
19 individual who seeks to become a member of the Utility
20 Board. But I have a problem with the fact that Kansas City
21 Power and Light made the offer to this individual and sat
22 this individual on the Board.

23 I personally hold the utility responsible. I
24 believe that knowing the Federal Power Act, the utility
25 should undertake due diligence to ensure that no potential

1 member of the Board is offered a position with the Board
2 unless there is no conflict of interest. This is a duty
3 that the utility owes not only to its consumers but also to
4 its shareholders.

5 I'd like to ask the Office of General Counsel to
6 look into the legal authority that we have to hold the
7 utility responsible for this kind of behavior.

8 MS. MARLETTE: We will do that.

9 COMMISSIONER KELLY: Thank you.

10 COMMISSIONER BROWNELL: At the very least and I
11 can't speak to an individual case. I'll suspect this is not
12 unique. I also know that we have had applications that sat
13 around here for a while. I think it would behoove us
14 perhaps to do an advisory letter to the CEO through the
15 General Counsel, advising them of their responsibilities
16 because it is in fact their responsibility.

17 When you serve on a bank board, you sit down with
18 the General Counsel and/or the CEO and go through very
19 clearly, and I've invited them to talk to the regulator
20 directly.

21 It's a very clear, pretty comprehensive list of
22 obligations that you have. I agree with you, this is the
23 obligation of the General Counsel or the CEO or to police
24 the institution. I think that would be the direct course of
25 action rather than trying to investigate to put people on

1 notice very quickly and frankly to advise people considering
2 service on Boards, that they do some due diligence on that.

3 It's very difficult to know, and another industry
4 perhaps exactly what the expectations are.

5 CHAIRMAN WOOD: Thank you for bringing it up.
6 Let's vote.

7 COMMISSIONER KELLY: Aye.

8 COMMISSIONER BROWNELL: Aye.

9 COMMISSIONER KELLIHER: Aye.

10 CHAIRMAN WOOD: Aye.

11 SECRETARY SALAS: The next item for discussion
12 is M-1 the standards of conduct for transmission providers.
13 Preceded by Ms. Anas, accompanied by Ellen Schall
14 (inaudible). William Longnecker and Jilian Lake.

15 MS. ANAS: Good morning. Before there was a
16 draft order of a hearing in 2004 (*). The draft order
17 denies rehearing in part and provides clarification. Before
18 I touch base on the specific point in the draft order, I
19 would like to thank, in addition to the team here, a number
20 of people who have helped us out a bit on specific research
21 issues or reviewing documents, which were voluminous in this
22 proceeding

23 They include Tom Bromfield, Tom Alvarez, Roland
24 Schicar, Kim Vanderize, James Campbell and Thomas Donald
25 from OMTR, Larry Honagami, Stewart Fisher, Shirley Ganalis

1 and Megan Sterling from OMOI (*).

2 Specifically the order on rehearing qualifies the
3 definition of energy affiliate. It also qualifies for the
4 first time the definition of marketing affiliate in response
5 to requests from petitioners.

6 The draft order clarifies which maintenance of
7 employees of transmission providers may share with energy
8 affiliates. It also clarifies that a transmission may share
9 with its energy affiliates, information necessary to
10 maintain the operations of the transmission system. It
11 codifies the exception that permits a transmission provider
12 to share senior officers and directors with its marketing
13 and energy affiliates, as well as codifying the exception
14 that permits that transmission provider to share its risk
15 management function with its marketing and energy
16 affiliates.

17 We also codify that a transmission provider may
18 share information for corporate governance purposes with its
19 marketing and energy affiliates.

20 Finally, we grant rehearing and defer the
21 implementation date to September 1, 2004.

22 CHAIRMAN WOOD: Who is first?

23 COMMISSIONER KELLY: Thanks Demi, thanks to your
24 entire team. I know, this has been a long effort and I'm
25 very pleased with the outcome. As a new member of the

1 Commission, I joined the Commission after the final rule was
2 issued in order to be able to participate in this request
3 for rehearing. It's taken a lot of work on my part and the
4 part of my staff to understand the history leading to this
5 rule and to get a grasp of the approach that we've taken.

6 I am satisfied that the approach that the
7 Chairman and Commissioner Brownell initiated in coming to
8 this rule is an excellent one. I think the key goals of
9 this rule to prevent preferential access to a monopoly
10 service and to prevent preferential sharing of information
11 to an affiliate, are worthy and appropriate goals. I
12 applaud the two Commissioners to my right for taking action
13 on this. I know it's been a big effort.

14 There have been numerous comments, about a
15 hundred interested parties who have requested rehearing.
16 Many commenters have urged the Commission to apply the
17 standard of conduct to all the affiliates.

18 Commenters have also express concern that the
19 regulated entities, the transmission providers without this
20 rule can transfer benefits from the monopolies to their
21 unregulated affiliates, which could then use that
22 preferential access or information to reap the competitive
23 advantage in other markets. I think the matter is
24 inappropriate and I believe the steps that the rule takes to
25 ensure that that doesn't occur are good works.

1 In our order on rehearing, we have fine-tuned the
2 rules in large part to ensure that we are not creating a
3 solution where a problem didn't exist.

4 For example, the rule now excludes small
5 pipelines. It also generically exempts from the definition
6 of transmission provider, natural gas storage providers
7 authorized to charged market based rates that are not
8 interconnected with the (*) facilities of any affiliated
9 interstate natural gas pipeline, have no exclusive franchise
10 area, no captive customers and no market power.

11 I think that's an excellent change. The rule
12 also clarifies that an LDC buying or selling a deminimis
13 amount of gas to enable it to stay in balance under its
14 transportation balance will remain exempt from the energy
15 affiliates status, which I also think is an excellent
16 outcome.

17 Some commenters express concern about the rules
18 impact on t he safe and reliable operation of the grid. In
19 response, the Commission in its order on rehearing has
20 clarified that the permitted sharing of "crucial operating
21 information" is not limited to emergency information but
22 instead is information necessary to operate and maintain the
23 transmission system on a day-to-day basis.

24 I think that is an excellent clarification. It
25 shows the Commission intends that transmission providers can

1 share information such as conformations, nominations and
2 schedules with upstream producers and gathering facilities.
3 Operation data relating to connection points and
4 communications relating to the maintenance of
5 interconnecting facilities.

6 Along similar lines, the Commission has also
7 clarifies that the exception that allows for the sharing of
8 field and maintenance employees also covers technicians,
9 mechanics and their immediate supervisor.

10 As I said, it was not the Commission's intent to
11 create a solution where a problem doesn't exist. I'd also
12 like to make one last point. There is no prohibition in
13 this rule. A transmission provider doing business with an
14 affiliate, what this rule is aimed at is ensuring that those
15 business relationships are carried out in a way that does
16 not give the affiliate an advantage in a competitive market
17 that other people don't have.

18 So thank you for your excellent work, I
19 appreciate it.

20 COMMISSIONER BROWNELL: I'm pleased that we
21 extended the timeline for implementation and that we get
22 some clarity to who gets named and how. I think this is an
23 order of sizement proportions for those who have to live
24 with it.

25 I actually think it helps the industry because it

1 gives them guidance but more importantly, had there been
2 clearer sets of rules, about affiliate relationships going
3 into the market meltdown and the chaos we've seen in the lat
4 couple of years, I think there would have been better
5 accountability and more credibility for the industry itself
6 and I think the industry has recognized that and made some
7 really substantive and positive recommendations, many of
8 which we have adopted.

9 I do, however, think that as clear as we are,
10 that we often think we are a whole lot clearer than anybody
11 else thinks we are. We need to make ourselves, the staff
12 particularly very available to the industry for points of
13 clarification.

14 I heard some concerns that we had communicated,
15 we wouldn't be issuing advisories as we did in some of the
16 transmission orders after the gas industry. I hope that's
17 an incorrect perception of what our willingness to do is.

18 I think people want to do the right thing.
19 Sometimes when you get into the very details of how these
20 businesses are run, it's very hard to figure that out. I
21 think we have an ongoing responsibility to work
22 collaboratively to make sure that the interpretation and
23 training that's been developed and having somebody in to
24 talk about some of the training, the web-based training
25 they've developed is correct.

1 This isn't just about going out to get people.
2 This is about making sure the competitive markets work and
3 are fair. I think we as industry leaders recognize that so
4 I appreciate that. I am concurring in part as a
5 continuation of my previous concurrence. We've made some
6 movements. I would have done a little more, no big deal, on
7 a very small aspect of this. All and all I think you have
8 done a terrific job and I think the comments, sometimes we
9 get comments that you wonder why people bother to waste the
10 paper.

11 These comments have been very, very substantive
12 and helpful in developing a better understanding of how
13 businesses are run and what individual companies have in
14 terms of structural issues. Good job I think.

15 COMMISSIONER KELLIHER: I'm going to vote for the
16 rehearing order but I do so with some discomfort because I
17 think what we are doing here is improving a rule that is
18 flawed. In my view the flaw and the standard of conduct
19 final rule and the lack of any record evidence suggesting
20 that this rule should be expanded beyond marketing
21 affiliates.

22 The basis for the rule, for expanding the scope
23 for the standard of conduct, is the observation that
24 "changes occur in the electricity and gas industries when
25 the standards of conduct refers to (*). I certainly agree

1 with that and if there has been a proliferation of energy
2 affiliates, I agree with that as well.

3 But also a suspicion that affiliate abuse is
4 occurring in the dealings between transmission providers and
5 energy affiliates.

6 In my view, suspicion that that kind of activity
7 is occurring is not a sufficient basis for expanding the
8 scope of standards of conduct beyond market affiliates.

9 The final rule and the rehearing order cited a
10 number of instances where affiliate abuse has occurred. The
11 cases cited by the orders all relate dealings between
12 transmission providers and marketing affiliates, not other
13 energy affiliates.

14 There is no factual basis that I can see to
15 support expanding the scope of the rule beyond marketing
16 affiliates.

17 With respect to some of the discrete policy calls
18 made in the rehearing order, I largely agree with them. I
19 would have gone further in some areas to limit application
20 of standards of conduct, in particular, I would have granted
21 the exemption to local distribution companies that make no
22 sales to affiliated pipelines and also granted an exemption
23 to Part 157 pipelines.

24 I also would have granted the rehearing request
25 by Williams to clarify the role of senior officers and

1 directors in managing the companies. In the final rule,
2 corporate officers who participate in decisions regarding
3 transmission investments would be considered employees of a
4 transmission provider.

5 At least that's my understanding of the rule.
6 Currently, decisions on large investments are often reserved
7 to senior corporate officers. The final rule forces these
8 officers to make a Hobson's Choice. Either they continue to
9 make decisions on large investments such as a multi-billion
10 Alaska natural gas pipeline and thereby become construed as
11 employees of a transmission provider with all the resulting
12 implementations of the information sharing, or they divest
13 themselves of responsibility for making decisions on the
14 investments.

15 To me it seems inconsistent of the corporate
16 governance provisions of the of the Sarbanes-Oxley Act. I
17 don't think in letter, but in spirit. Two years ago, the DC
18 Circuit overturned the Commission order that extended the
19 standard of conduct rule beyond marketing affiliates.

20 In the Dominion case, one reason the Court cited
21 was, that they felt that the Commission's order would
22 "destroy corporate deficiencies without justification." And
23 I have some of the same concerns about the final rule. I do
24 support the rehearing order though and I do appreciate all
25 your hard work on the rehearing order.

1 LAUGHTER.

2 COMMISSIONER KELLIHER: Thank you.

3 CHAIRMAN WOOD: I do want to say as to the
4 Sarbanes-Oxley issue. Joe, you raised in paragraph 138 or
5 so, of the new draft. I think --

6 COMMISSIONER KELLIHER: I think it's consistent
7 with the letter of the law. As I understand Sarbanes-Oxley,
8 it's requiring that corporate officers be informed of things
9 happening in the company but the issue here seems to be, can
10 they make decisions. I think the final rule as provided by
11 the rehearing order is concerned with my primitive
12 understanding of Sarbanes-Oxley because once they step out
13 of the decision-making role on major investments, they can
14 be informed about the decisions made by lower-ranking
15 employees in that company.

16 MS. ANAS: Can I provide a little insight into
17 that? The staff actually met with the SEC concerning
18 Sarbanes-Oxley implementation and had some long discussions
19 with them about our rules vis- -vis Sarbanes-Oxkey, which of
20 course came after the NOPR but before the final rule.

21 Very high level officers, the CEO the CFO,
22 general counsel, other types of employees would not be
23 considered operating employees and are not treated as
24 operating employees and can be shared. The circumstances at
25 Williams are very unique because their senior officers, at

1 least in their pleading, they describe as being operating
2 employees. So not only are they involved in the high level
3 decisions, but they are also involved in the more day-to-day
4 decisions of their respective divisions.

5 And so, for example, the President of the
6 division responsible for marketing would have dual roles and
7 the sharing of operating employees is something that we have
8 found inconsistent with the independent function
9 requirements for some years.

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1 COMMISSIONER KELLY: I'd like to respond to
2 something that Joe said. Joe's concern about the facts of
3 abuse or lack of facts of abuse in the record, particularly,
4 I think, in the gas industry, was something that initially
5 took my attention when I looked at this record and pondered
6 the request for rehearing.

7 My thinking on this has evolved. At this point,
8 the way that I look at it is, what we are doing here is, we
9 are implementing standards of conduct. The purpose of them
10 is to prevent abuse from occurring.

11 We don't need to have cases of abuse to happen
12 before we implement a code of conduct, if you will, just
13 like we don't need to have another blackout to implement
14 standards of conduct for reliability, broader than in the
15 areas where we've seen past abuse.

16 This is a code of conduct and because the type of
17 code of conduct that we put in place or the type of
18 standards that we put in place, are very reasonable, and are
19 really an expansion of what was done for marketing
20 affiliates. I think that our approach is a reasonable one.
21 It's certainly not arbitrary.

22 I think it's a good decision to put these
23 standards of conduct in place before we see cases of abuse.
24 I think, as I said, that the standards of not sharing
25 preferentially, access to an essential facility and not

1 sharing valuable information with an affiliate that would
2 give the affiliate an opportunity to have a competitive
3 advantage over other persons in the industry, are reasonable
4 responses and reasonable codes of conduct.

5 CHAIRMAN WOOD: Stay on that. I appreciate
6 everybody's contribution. I think this worked out very
7 good over the last week, that we all focused on it.
8 Everyone came at it from different directions, every single
9 one of us did, actually, so it's an extra tip of the hat to
10 you, Ms. Anas.

11 (Laughter.)

12 CHAIRMAN WOOD: For herding these cats up here,
13 thank you for that. I know we will get some requests for
14 individual company exemptions, which we invited in the
15 original rule, and I think that's a prudent way to go at
16 these things.

17 I think that without question, the downside of
18 any rule of generic applicability is that it may not fit
19 everybody. We've got to have some ability to accommodate
20 those concerns.

21 I think what was put out in this rule will either
22 remove some of those just completely, or give a lot of
23 guidance as to how our concerns can be addressed in
24 consonance with the business structure.

25 We'll see some of those. I do know that I think

1 we agreed on a May 10th workshop day down in Houston. I
2 know that the two of you, Sudeen and Nora, won't be able to
3 go. I've got a prior commitment, and, Joe, you indicated
4 that you do, too, but the workshop there is not kind of a
5 typical program, but one that focuses more on what are
6 individual companies doing, what are the best practices that
7 different companies can learn from each other, with us being
8 there as observers and occasional participants.

9 But it sounds like a great format. I tip my hat
10 to Nora for providing the leadership on that, based on your
11 prior experience in the banking industry about how important
12 it is to get out there and develop our standards and talk
13 about what we want to do is to comply, not catch them with
14 litigated cases, as we've had to do here, but make sure they
15 comply in the first place, so that people trust these
16 markets.

17 COMMISSIONER BROWNELL: Towards that end, I would
18 hope that the companies will get to us, as many questions as
19 they have about this rule and implementation issues, so it
20 really can be a roll-up-your-sleeves, working, what did you
21 mean by, what are you thinking of, how does this work, can
22 you help me here?

23 So I really do hope it's interactive, and I give
24 all the credit to the compliance officers of about three
25 trading floors that I visited when I said, are you talking

1 to each other, and they said, no, but we'd love to. The
2 idea was their's and all I did was kind of make it happen.

3 CHAIRMAN WOOD: You listen, which is a key trait.
4 Sudeen, let's vote.

5 COMMISSIONER KELLY: Aye.

6 COMMISSIONER BROWNELL: Aye, noting my dissent,
7 in part.

8 COMMISSIONER KELLIHER: Aye, noting my dissent,
9 in part.

10 CHAIRMAN WOOD: I vote aye. Thank you all.

11 SECRETARY SALAS: The next item in the discussion
12 agenda is a joint presentation. We will take up together,
13 E-1, which is AEP Power Marketing, and E-2, Market Based
14 Rates for Public Utilities. This is a presentation by the
15 Staff, Jerry Pederson, accompanied by David Perlman,
16 Clifford Franklin, David Hunger, Partha Malvaska, and Steve
17 Rodgers.

18 Let me note for the record that as required by
19 law, Commissioner Kelly is recused from participating in
20 this case.

21 MR. PEDERSON: Mr. Chairman, Commissioners, it's
22 been some time since we've discussed the supply margin
23 assessment across this table, but I think the time has been
24 well spent. Subsequent to the issuance of the SMA Order,
25 the Commission implemented a comprehensive process to

1 provide an opportunity for all interested persons to submit
2 comments and to provide input as to the possible
3 modifications of the SMA and related litigation.

4 Going all the way back to August of 2002, the
5 Commission issued a Notice establishing the proceeding in
6 Docket Number PL02-8, to give all interested persons an
7 opportunity to submit written comments regarding the SMA
8 related to mitigation measures.

9 Numerous entities submitted comments. The
10 Commission then issued a Notice of Technical Conference that
11 included a staff paper that identified possible
12 modifications or alternatives.

13 We invited all interested person to submit
14 written comments on the Staff paper. Many persons filed
15 such comments. We heard from representatives throughout the
16 industry at the technical conference held at the FERC
17 offices on January 13th and 14th, 2004.

18 After that technical conference, we provided an
19 opportunity for all interested persons to file supplemental
20 comments. Many more comments were received. To date, the
21 Commission has provided multiple rounds of notice and
22 opportunity for all interested persons to file comments in
23 these proceedings.

24 We have heard and considered many approaches for
25 determining whether an applicant has market power in

1 generation, and, if so, what is the appropriate mitigation?
2 The draft Order in E-1 concludes that an approach which
3 balances regulatory certainty with appropriate flexibility
4 for those seeking to obtain or retain market-based rate
5 authority, provides all industry participants with a
6 regulatory process that meets our responsibilities under the
7 Federal Power Act, and allows market participants to bring
8 case-specific factors to the Commission's attention in a
9 timely manner.

10 Accordingly, E-1 adopts the policy that provides
11 applicant with a number of procedural options, several types
12 of generation market power screens, and the option of
13 proposing mitigation to eliminate their ability to exercise
14 market power.

15 The E-1 Order finds that a single definitive test
16 is not an optimal approach to measuring generation market
17 power. Thus, the draft Order in E-1 adopts two indicative
18 screens for assessing such market power, each with its own
19 specific focus and attributes.

20 E-1 adopts an uncommitted pivotal supplier
21 analysis based on the control area's annual peak demand and
22 an uncommitted market share analysis applied on a seasonal
23 basis. We will post on FERC's website, examples of these
24 two screens.

25 The draft Order before you allows for a

1 reasonable reduction of native load obligations in both the
2 pivotal supplier analysis and market share analysis, as well
3 as reductions of other commitments of the applicant such as
4 planned outages and operating reserves.

5 In addition, an important factor in determining
6 whether generation market power exists, involves properly
7 accounting for competing supplies.

8 Under the hub-and-spoke analysis, all competing
9 suppliers and first-tier markets were assumed to be able to
10 be imported into the relevant market. Our assumptions in
11 that regard did not take into account, the physical barriers
12 to moving supplies.

13 In our Order that replaced the hub-and-spoke with
14 the SMA, total transfer capability, TTC, was adopted as the
15 upper limit for transmission access between control areas,
16 however, numerous commenters have indicated that it is
17 impossible for this amount of generation to be
18 simultaneously imported into an applicant's control area.

19 Accordingly, after careful consideration, draft
20 Order E-1 replaces the use of TTC with simultaneous import
21 capability as the appropriate measure of the effective
22 transmission notations on how much generation can be
23 imported into a relevant geographic market.

24 On to the process: If an applicant passes both
25 screens, there will be a rebuttable presumption that the

1 applicant does not possess market power in generation.
2 However, the draft Order allows intervenors to present
3 evidence to rebut the presumption under these circumstances:

4 For example, intervenors could present evidence,
5 based on historical wholesale sales, and/or challenge our
6 assumption that competing suppliers inside a control area
7 have access to the market. On the other hand, if an
8 applicant fails either screen, this will create a rebuttable
9 presumption that market power exists in generation.

10 In this instance, the applicant may present
11 evidence to rebut the presumption of market power by
12 submitting a delivered price test, or it may proceed
13 straight to proposed mitigation measures that would
14 eliminate its ability to exercise market power. In all
15 cases, the applicant or intervenors may present evidence
16 such as historical wholesale sales data to support whether
17 the applicant does or does not have market power.

18 Where appropriate, the screens also allow
19 applicants to submit streamlined applications with respect
20 to mitigation. E-1 addresses the concerns of many
21 commenters by allowing utilities' proposed tailored
22 mitigation to eliminate their ability to exercise market
23 power.

24 Where an applicant accepts a presumption of
25 market power or the Commission, upon review of delivered

1 price tests, makes a definitive finding that market power
2 exists, then the applicant's market-based rate authority
3 will be revoked, and in geographic areas where market power
4 is found, the applicant will be subject to cost-based
5 default rates or other cost-based rates that the applicant
6 proposes and the Commission accepts.

7 The draft Order also grants rehearing with
8 respect to the exemption from the generation market power
9 analysis for sales into an ISO or RTO with Commission-
10 approved market monitoring and mitigation, and requires all
11 applicants for market-based rate authority to submit a
12 generation market power analysis.

13 However, similar to the approach under the hub-
14 and-spoke analysis when performing a generation market power
15 analysis, applicants located in ISOs or RTOs with sufficient
16 market structure and a single energy market, may consider
17 the geographic region under control of the ISO or RTO as the
18 relevant default geographic region for purposes of
19 completing their analysis.

20 Further, E-1 recognizes the specific concerns
21 expressed by western utilities regarding the appropriate
22 measuring of the capacity of hydroelectric units. Given
23 that hydro facilities are energy-limited units, using
24 nameplate capacity can bias the results of a pivotal spiral
25 market share screen with respect to these facilities.

1 Applicants are permitted to de-rate their hydro
2 capacity in conducting the two interim generation market
3 power screens, based on historical capacity factors. The
4 draft Order also sets forth numerous ways in which it
5 protects native-load customers.

6 In closing, I will now address the companion
7 Order, E-2. An analysis of generation market power has for
8 many years been one of the four prongs of analysis the
9 Commission uses to assess whether an applicant should be
10 granted market-based rate authority.

11 The other three prongs that the Commission
12 considers are whether the applicant has transmission market
13 power, whether the applicant can erect barriers to entry,
14 and whether there are concerns involving the applicant that
15 relate to affiliate abuse and/or reciprocal dealing in E-1
16 and in prior Orders in the same dockets.

17 The Commission stated that the generation market
18 power screen that it was adopting in that proceeding was
19 only an interim screen and that the Commission intended to
20 initiate a generic rulemaking proceeding on potential new
21 analytical methods for assessing markets and market power.

22 The Commission has also stated that as part of
23 this process, it intends to hold a series of outreach
24 meetings with industry experts on these matters. The
25 purpose of E-2 is to initiate a public dialogue with respect

1 to the adequacy of the current, four-pronged analysis and
2 whether and how it should be modified to assure that
3 electric market-based rates are just and reasonable under
4 the Federal Power Act.

5 In order to better understand the issues that
6 need to be considered in E-2, E-2 states that the Commission
7 intends to convene a series of technical conferences that
8 would be open to the public. The Commission will hold the
9 first technical conference on June 9th, 2004, at the
10 Commission Headquarters.

11 The purpose of this conference will be to frame
12 these issue that will comprise the rulemaking proceeding,
13 including a discussion of how all four parts of the current
14 test interrelate, as well as what other factors the
15 Commission should consider in granting market-based rate
16 authorizations.

17 In this regard, Mr. Chairman, Staff recommends
18 that the Commission convene another technical conference in
19 the near future to address affiliate abuse concerns in the
20 context of competitive solicitations of generation and
21 power, which is related to the affiliate abuse portion of
22 the Commission's market-based rate and review. Thank you.
23 Staff is available for questions.

24 CHAIRMAN WOOD: Thank you, Jerry. Questions?
25 Thoughts?

1 COMMISSIONER BROWNELL: I'll start. I think that
2 this is a terrific day in the sense that when we issued the
3 initial SMA draft, there was a huge amount of criticism that
4 it was arbitrary, that it was aimed at certain individual
5 companies, that it was unfair, that it was inequitable.

6 We got a tremendous amount of comments. We had a
7 series of meetings where there were particularly strong and
8 compelling stories, particularly from the coops and the
9 municipal power folks, about the importance of not only
10 dealing with generation market power, but really looking at
11 that four-pronged test.

12 I think this is responsive to the broad array and
13 often competing concerns that we heard. I think we've got
14 two screens, we've got the delivered price test, we have
15 other optionality, we have extenuating circumstances, so, in
16 effect, I think we are fulfilling our responsibility, which
17 I think some of the critics forgot, which is that we do have
18 market power responsibilities, something that I think we all
19 learned in some pretty painful ways over the past three
20 years.

21 I am enormously complimentary of the Staff,
22 again, for, I think, being very inclusive, and, frankly, for
23 the dialogue we've just had in the last three days where we
24 tried to be more disciplined and more focused in the way we
25 did it.

1 My initial concern was that we had bent over so
2 far backwards to accommodate competing concerns and it was
3 so complex, I didn't know how we were ever going to
4 implement it. I think this is clear. I think it is more
5 than fair, but I also think that it can be implemented in a
6 reasonable amount of time, because we've had a lot of things
7 kind of pending out there.

8 I'm very excited about getting on to the next
9 steps, because the other thing we heard, I think, in strong
10 terms, is that this is one part of the problem, but this is
11 not actually in many cases, the problem. I think a separate
12 conference on the solicitation process is also important,
13 because certainly, increasingly, we've heard and seen some
14 examples where that has caused us to step back and wonder if
15 the native load, whom everyone really wants to protect, is
16 effectively being protected. I think that's an important
17 aspect of it, so I'm happy to support this.

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1 COMMISSIONER BROWNELL: Two things I'd like you
2 to say more about Jerry, or one of your colleagues. Let's
3 talk about the delivered price test because not everyone is
4 familiar with that as perhaps we are and let's talk about
5 the native load and what we did.

6 We had lots of different ideas. I think you've
7 combined the best of them.

8 MR. PEDERSON: If I could start with the native
9 load portion of that. Native load, there were numerous
10 comments regarding whether or how to account for native
11 load. What we heard at the technical conference was, that
12 it's not very easy to separate generation that is going to
13 serve native load versus generation that is going to compete
14 in the wholesale market.

15 Those generators tend to swing back and forth
16 between the markets. It's not easy to segregate these
17 markets.

18 The pivotal supplier analysis we came up with the
19 draft order that proposes a proxy for native load which
20 would be based on the average of the native load peaks,
21 daily native load peaks during the peak month of the year.

22 The pivotal supplier analysis looks at the annual
23 peak as the basis to determine whether the applicant is
24 pivotal. Using the average of the native loads gives us a
25 better feel for what actually is happening in the market,

1 and I think the draft order talks about the fact, or the
2 belief that where market power is very likely the most, the
3 biggest opportunity for market power is leading up to that
4 needle peak.

5 The needle peak isn't known until after the fact
6 so we had to come up with some way to account for that. On
7 the market share side, the market share is looking at
8 seasonal shares. Comparing an applicant with others in the
9 market for that piece of the screen the native load that one
10 takes out is the minimum peak day for the season.

11 The thought behind that is the minimum native
12 load peak day of the season, the thought there is the rest
13 of the generation that the applicant owns is available for
14 the wholesale market for the rest of that season so we get a
15 good comparison of what the applicant looks like, compared
16 to the other competitors in the market.

17 I hope I've answered that part of your question
18 and I'm going to turn over the delivered price test to David
19 Hunger.

20 MR. RODGERS: Before we go to David, I was just
21 going to add a couple of other thoughts on the native load
22 issue. One you may recall at the technical conference staff
23 asked questions of some of the panelists about since there
24 is this portion of generation that investor-owned utilities
25 have that is committed and obligated to native load, would

1 it be appropriate then for the Commission to just say that
2 we will not allow wholesale sales to take place from that
3 generation since it is committed presumably. And the answer
4 we got back was no. That would not be a good idea.

5 In fact, as Jerry noted, the generating units,
6 the same ones that meet native load are also the same ones
7 that are used to make off system wholesale sales. The other
8 thing I would mention or highlight is Section F of the draft
9 order, specifies what the native load protections are. They
10 are set forth in this order. There are several of them but
11 in addition to the native load deduction which we allow
12 under both of the screens in this order, we also note that
13 native load customers are protected when utilities are
14 purchasing power in wholesale markets because they can be
15 assured that they are going to be able to buy that power at
16 just and reasonable rates, and not from someone that has
17 market power.

18 We also note that native load customers will be
19 protected by the greater transparency that will be provided
20 going forward. For entities that lose their market base
21 rate status by virtue of the greater accounting and
22 reporting requirements, that they'll have to make sure that
23 the Commission will provide greater transparency for all
24 regulators, not just FERC regulations.

25 COMMISSIONER BROWNELL: Thanks Steve. I think

1 it has gone a long way to answering the various issues that
2 were raised, including and most importantly our primary
3 responsibility of protecting native load but also allowing
4 those protections to work in both unstructured markets,
5 the monopoly markets and the restructured retail markets,
6 which I think is also important.

7 You've done a great job here and I think that's
8 critical.

9 MR. HUNGER: On the delivered price test. The
10 delivered price test is a tool the Commission uses for
11 analyzing the effect on competition in its review of mergers
12 and acquisitions and dispositions of jurisdictional
13 facilities under Section 203.

14 What the delivered price test really does is
15 determine who can actually compete in a market rather than
16 looking at just total installed capacity or uncommitted
17 capacity.

18 It takes running costs and market prices into
19 account. For instance, in an off-peak period when a
20 competitive price might be \$25 a megawatt hour, a peaking
21 unit with a high heat rate that has a running cost of \$90
22 per megawatt hour, couldn't possibly compete in that market.
23 So it takes that into account.

24 You start by assuming a market price for the
25 relevant geographic market. That market price differs at

1 different time periods, winter periods, summer periods,
2 shoulder and then peak, super peak, off peak. So you take a
3 look at historical data concerning what a reasonable price
4 is in that market and then ask, who can compete in that
5 market.

6 So you start with a price of \$40 per megawatt
7 hour, ask what generators, what suppliers can produce within
8 5% of that number, so that gives \$42 per megawatt hour. So
9 who can really compete? Who could give a competitive
10 response to an attempted exercise of market power in the
11 sense and taking transmission constraints into account. So
12 it does more for the job of figuring out who the possible
13 suppliers are in a market and from there, it determines just
14 how much capacity, what we call economic capacity that can
15 really compete in a given market, in a given time period, in
16 a given load condition.

17 How much capacity they have? From there you can
18 generate market shares with those numbers. You can do a
19 pivotal supplier test. You can generate market
20 concentration numbers, the Hurfendahl index that we use in
21 the Section 203 but we'll get more robust numbers coming out
22 of the delivered price test and it's the second state.

23 If you don't pass one of the initial screens,
24 then you would go to the delivered price test. We don't
25 want everybody having to do a delivered price test. It's

1 costly, it's time consuming, but for cases where the initial
2 screens have indicated this rebuttable presumption of market
3 power.

4 This is a way for both applications to come back
5 and say, well with more robust numbers, it turns out that I
6 don't have market or I only have it under certain
7 conditions.

8 On the other hand, it will give both applicants
9 and the Commission and interveners a way of making sure that
10 that they are comfortable with the numbers.

11 COMMISSIONER BROWNELL: Correct me if I'm wrong
12 because we were working on this adjustment. If you feel you
13 are not possibly going to pass the first two sets, you can
14 go directly to the delivered price test. Is that an option?

15 MR. PEDERSON: I think the draft order says that
16 you can skip the first two and except the presumption of
17 market power, and go to a number of options, one of which
18 would be the delivered price test.

19 CHAIRMAN WOOD: You can even go past that and go
20 straight to the mitigation phase if you know and avoid kind
21 of the stretch of time. Just go straight o mitigated input.

22 MR. PEDERSON: Absolutely. There are a number of
23 procedural options at every step. They can pretty much take
24 advantage of all of them.

25 CHAIRMAN WOOD: That's good.

1 COMMISSIONER KELLIHER: Mr. Chairman I support
2 the order. I just wanted to point out some of the changes I
3 think are most important. The order does use two screens to
4 replace the SMA test for the two screens and I think the use
5 of two screens is appropriate since market power comes in
6 different forms.

7 The first screen, the pivotal supplier screen, it
8 seems like it will adequately measure market power during
9 periods of peak demand while the market share screen will
10 probably more measure market dominance.

11 I also support the changes with respect to native
12 load. The SMA test did not account for native load with
13 respect to obligation and studied the generation market
14 power of the applicant and I think we addressed both in the
15 new screens. The order does eliminate the exempt sales into
16 RTO and ISO markets.

17 I agree with that because I think the Commission
18 cannot delegate its legal duty to prevent the exercise of
19 market power in wholesale power markets. The order also
20 changes the default mitigation to be imposed in the event
21 that an applicant fails and is found to have market power,
22 the default mitigation in the order is more traditional
23 forms of cost based mitigation.

24 Also mitigation is not limited to spot markets.
25 That was an area that some of the commenters had addressed

1 and it does extend to forward markets. I think that's
2 appropriate since I don't believe it's reasonable to assume
3 that entry will eliminate the potential for forward exercise
4 market power in the markets. I commend the staff and I'm
5 happy to vote for it.

6 I also commend the Chairman for (*) to bring this
7 hearing order out.

8 CHAIRMAN WOOD: We've been waiting on your wisdom
9 for a long two years Joseph. I'm glad we got it. (*)
10 meeting. I can't add much more much to what you all have
11 said. I appreciate the hard work and it's been an
12 interesting two plus years. A lot has happened in the last
13 two years in the shadow of 9/11, California, Enron, the
14 financial market meltdown and doubling of the price of
15 natural gas and a blackout which I really can't, quite
16 frankly, as crazy as I try to tie the blackout into SMA, but
17 perhaps I can with some alcoholic help.

18 LAUGHTER.

19 CHAIRMAN WOOD: A lot has happened along the way.
20 We got smarter, we head up a shop here to help enhance our
21 ability to be looking at these markets on a proactive basis
22 but we've been in a lot of litigation relating to market-
23 based rates, including some pending cases as well.

24 We've looked at market behavioral rules, both
25 comprehensively in the S&B context, but also directly in the

1 orders we put out last November on market behavior and gas
2 and electricity. But all these things are really about one
3 common theme, fulfilling our Federal Power Act
4 responsibility to ensure that the mechanisms that are
5 prevalent now which our markets result in just and
6 reasonable rates.

7 We talk about native load. There is a lot of
8 native load out there. There are big utilities, little tiny
9 utilities. The big utilities aren't the only ones who ought
10 to be protected, the little ones should be too.

11 And so, this process that we are going through
12 and that we initiate in the clarified process that we put
13 forth today is fundamentally fulfilling our charge that
14 where markets are not competitive and (*) are not always
15 competitive, we can't sit on the sidelines and just go, tut,
16 tut. We have an obligation to do something about it and
17 many customers, many wholesale customers out there counting
18 on us doing our job and doing it well.

19 This is a very solid, methodical fact-based, good
20 economic policy-based outcome from a very robust, fruitful
21 discussion, that I will confess forced me to change my mind
22 on a few issues and I totally support every take in this
23 order. Importantly, we're looking at the broader issue. We
24 spent a lot of time focusing on Prong 1 but as an important
25 companion here, we're looking at Prongs 2, 3 and 4.

1 Again, as well as asking, is Prong 1 good for the
2 long term. It's just pitched here as an interim charge but
3 is it one that we want to stick with for the long term as
4 well. But looking at the full package together, clearly
5 looking back, I wish we had done the full package at the
6 onset. But the hub and spoke method was the patient in ICU
7 and it needed to be fixed.

8 The patient is now rolling out of the hospital
9 and ready to get back to work because we do have plenty of
10 dockets that are waiting on this decision. So I appreciate.

11 COMMISSIONER KELLY: Mr. Chairman I want to
12 revise my last comment. I didn't mean to suggest that
13 Sudene actually, improperly participated.

14 LAUGHTER.

15 COMMISSIONER KELLIHER: I apologize for that.

16 COMMISSIONER KELLY: That's quite all right Joe
17 although I am recluse from this case and I have not been
18 able to participate in it, but I do look forward to reading
19 and becoming very familiar with the order you all issued
20 today.

21 LAUGHTER.

22 CHAIRMAN WOOD: Ready to vote.

23 COMMISSIONER BROWNELL: I am but the floor is
24 yours sir.

25 CHAIRMAN WOOD: I'm done. Ready to vote.

1 SECRETARY SALAS: Mr. Chairman, let me clarify
2 for the record, we will take this vote separately.
3 Commissioner Kelly is recluse from participating in E-1 but
4 she will be participating on E-2. May I please have the
5 votes on E-1?

6 COMMISSIONER BROWNELL: Aye.

7 COMMISSIONER KELLIHER: Aye.

8 CHAIRMAN WOOD: Aye.

9 SECRETARY SALAS: Those for E-2.

10 COMMISSIONER KELLY: Aye.

11 COMMISSIONER BROWNELL: Aye.

12 COMMISSIONER KELLIHER: Aye.

13 CHAIRMAN WOOD: Aye. Very nice job. Let the
14 analysis begin.

15 SECRETARY SALAS: The next item for discussion is
16 G-1, Georgia Public Service Commission. Presentation by
17 Joel Fina accompanied by Scot Koves, Anna Cochrane and Karen
18 Giblin.

19 MR. FINA: Good morning Mr. Chairman,
20 Commissioners. G-1 concerns a petition for declaratory
21 order filed by the Georgia Public Service Commission. The
22 petition requests that FERC address the following question.
23 "Whether the FERC would preempt the Georgia Commission if
24 the Georgia Commission adopted a plan that provided for the
25 permanent assignment of the interstate capacity assets

1 currently held by Atlantic Gaslight company to certificated
2 natural gas marketers and placed conditions upon that
3 assignment of the interstate capacity assets."

4 The draft order answers the Georgia Commission's
5 question in the affirmative based on t he FERC's exclusive
6 jurisdiction over allocation of interstate pipeline capacity
7 and the FERC's capacity release rules and regulations.

8 In addition, the draft order provides guidance
9 regarding the application of the FERC's policies and directs
10 its gaslight companies to file a capacity release rate
11 schedule with the FERC. Thank you.

12 CHAIRMAN WOOD: Thanks Joe, the only reason I
13 wanted to bring this up, this has been kind of a recurring
14 event every year. What to do about the Georgia gas program
15 and I appreciate everybody's willingness to kind of see what
16 we can do to actually, rather than just say yes or no, give
17 them some guidance about the structure. So the last three
18 or four pages of the order do just that.

19 It may not be the guidance that's helpful now,
20 but I just want to say to the Georgia parties, we want to
21 work to support that effort. It is the Georgia state retail
22 gas program as identified by the Center for the Advancement
23 for Energy Markets as really the bright star in the world of
24 retail choice.

25 I think we have an obligation as the brother and

1 sister regulator of the states to really support Commissions
2 that take that hard step of moving forth into undoing a
3 century of monopoly power on the retail level and enable
4 residential, commercial, and industrial customers to choose
5 their energy supplier just as they choose in every other
6 aspect of the their supplies.

7 We need to support them in proper ways and now
8 we've got established years of wholesale regulation policy
9 that has done a good job in the gas markets. Clearly we are
10 supporting wholesale competition. I just want to make sure
11 that we continue to be as vigilant as we can about the
12 interface between what we do on the wholesale side and what
13 the states do on the retail side.

14 I think actually we've had good success with this
15 in those states. We've had good success with this on the
16 electricity side where that's happened as well. But I just
17 want to kind of say publicly, I think this program, because
18 it has kind of rung the bell, of a good report card rating
19 and I happen to trust in something I just want to say that
20 we are going to engage in a continuing dialogue, rather than
21 just see this on an annual basis and spend a lot of good
22 time (*) with our policies. So this will initiate that
23 dialogue. So let's vote.

24 COMMISSIONER KELLY: Aye.

25 COMMISSIONER BROWNELL: Aye.

1 COMMISSIONER KELLIHER: Aye.

2 CHAIRMAN WOOD: Aye.

3 SECRETARY SALAS: The next item for discussion is
4 C-4. As required by law, Commissioner Kelly is recluse from
5 this case. This is a presentation by Bern Bosley,
6 accompanied by Bu Nguyen, Joseph O'Malley, Chris Serby and
7 Bob Christin.

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1 MR. MOSLEY: Good afternoon, Mr. Chairman and
2 Commissioners. Item C-4 is a draft Order responding to a
3 request made by Weaver's Cove Energy and Mill River Pipeline
4 for a preliminary determination or PD on the proposals for a
5 Section 3 LNG import facility and a Section 7 pipeline
6 facility, respectively.

7 The draft Order also responds to the request made
8 by the Honorable Edward M. Lambert, Jr., the Mayor of Fall
9 River, Massachusetts, that the Commission hold a hearing to
10 clarify its timeframe for the environmental review of
11 Weaver's Cove's proposal.

12 Weaver's Cove wants to commence service in
13 November 2007. To meet that goal, it would like to begin
14 construction of the proposed LNG facilities in late 2004.
15 With that objective, Weaver's Cove sought a PD by March
16 31st, 2004. Mill River plans to commence its pipeline
17 transportation service concurrently with the Weaver's Cove
18 LNG service and likewise requests that the Commission issue
19 a PD at the same time.

20 The draft Order denies Weaver's Cove's request
21 for a PD on the basis that the types of issues typically
22 addressed in PDs such as rates, terms and conditions of
23 service, and other non-environmental matters are not present
24 in Weaver's Cove's LNG proposal.

25 Weaver's Cove is proposing to use a business

1 model that is consistent with one approved by the Commission
2 in the Hackberry Decision. In that decision, the Commission
3 modified its policy for regulating LNG import facilities so
4 that they would be treated as though they were akin to
5 production facilities.

6 As such, it would not be necessary to require LNG
7 terminal facilities to offer open access terminal services
8 or to maintain a tariff and rate schedule for such services.
9 Instead, the Commission granted Hackberry the authority to
10 provide LNG terminal service at the rates, terms and
11 conditions mutually agreed to with the customer.

12 Since there are no non-environmental issues to
13 address in the Weaver's Cove proposal, there's need to issue
14 a PD. The draft Order also denies Mill River's request for
15 a PD, while the draft Order recognized that the pipeline
16 delivery laterals preferred by Mill River are an integral
17 part of the overall project.

18 It finds that there are not the kinds of
19 facilities at issue in major construction projects that
20 would benefit from the PD process. Our only issue related
21 to the laterals will be addressed when the Commission issues
22 its Order in the Weaver's Cove proceeding.

23 Finally, with regard to Mayor Lambert's request,
24 the draft Order finds that it's not necessary to hold a
25 hearing to address the timing of the Commission's

1 environmental review of this project. We assured Mayor
2 Lambert and the people of the City of Fall River, that the
3 Commission will not rush its review of the proposed Weaver's
4 Cove project, and that safety is an integral part of that
5 review.

6 The draft Order points out that the Commission
7 actually began its environmental or NEPA review of the
8 project under the Commission's NEPA pre-filing process back
9 in May of 2003, six months prior to the actual formal filing
10 of the application in December 2003.

11 The draft Order also notes that the NEPA pre-
12 filing process does not necessarily shorten the time period
13 that is required for Commission Staff to complete its
14 environmental analysis. Rather, the NEPA pre-filing process
15 allows the Commission to process the application in less
16 time after it is filed, because the environmental record is
17 completed closer to the filing date.

18 The draft Order also assures Mayor Lambert that
19 our responsibilities under NEPA have not been short-cut by
20 the use of the pre-filing process, and that the Commission
21 will still perform a complete environmental review of the
22 proposal.

23 This concludes my presentation. We are available
24 to answer any questions you may have.

25 CHAIRMAN WOOD: Where around the DEIS time line

1 was this application?

2 MR. ZERBY: We have -- the DEIS is still under
3 preparation. We had an administrative draft that went out
4 to the various operating agencies, the federal and state
5 operating agencies, and we are still reviewing their
6 comments.

7 We've had good participation from virtually
8 everyone at the federal and state level on this project.

9 CHAIRMAN WOOD: Good. We'll see it soon, then.
10 I think it's a process matter. We've got these requests
11 coming in from a number of them. This was the first. I
12 think it was important to set it in a formal order to let
13 the world know that if you're going the Hackberry route,
14 we're not going to kind of slow down but try to do another
15 Order in the process here, but stay focused on the critical
16 environmental safety and land owner issues.

17 So I think we don't need to read a whole lot more
18 into this than what we're doing, but just to try to politely
19 answer the question that we're going to keep our eye on the
20 ball, rather than stop on the detours. So we appreciate
21 your serving that up for us.

22 COMMISSIONER BROWNELL: Aye.

23 COMMISSIONER KELLIHER: Aye.

24 CHAIRMAN WOOD: Aye.

25 We'll take a very short break because we do have

1 a tight day here. We'll come right back with the two
2 presentations from the market monitors in New York and PJM.

3 (Recess.)

4 CHAIRMAN WOOD: We'll go back on the record.
5 We're delighted to have with us, from two of our star
6 markets, Joe Bowring from PJM, and David Patton, the
7 Independent Market Monitor from the New York ISO, and Steve
8 Balser, who is the Manager of Market Monitoring inside the
9 New York ISO, to visit with us, as we do about two or three
10 times a year with each of the five -- now six regions.

11 What's going on in the markets? I know we've got
12 kind of a full day here, but why don't we shoot, fellows,
13 between the three of you all, to try to wrap it up at about
14 2:00 or so. I want to just encourage -- what we've done
15 with these guys is ask them to give us an update on some
16 historical performance in the markets, as well as some
17 forward-looking thoughts about issues that are kind of
18 bubbling.

19 Feel free to jump in through the presentation and
20 just ask questions and say anything. It's pretty informal.
21 We are always glad to see you guys back here.

22 SECRETARY SALAS: Please let me note for the
23 record that this is Number A-3 on the agenda. Who's going
24 to go first? Joe?

25 MR. PATTON: Okay, first I want to say that I

1 appreciate the opportunity to deliver some of the highlights
2 of the 2003 State of the Market Report for the New York ISO.
3 These discussions are always provocative and important.

4 What I'm going to try to do is limit my
5 presentation of various analytical results to 15 or 20
6 minutes and to allow plenty of time for you all to ask
7 questions.

8 (Slide.)

9 MR. PATTON: In fact, you should feel free to
10 interrupt me. I'll probably be talking relatively fast to
11 try to get through it. I also want to say that I appreciate
12 the support on this report from the market monitoring unit
13 of the New York ISO who provided us with a great deal of
14 support and collaboration.

15 The first slide I want to show is actually Slide
16 4.

17 (Slide.)

18 MR. PATTON: What this slide shows is the average
19 day-ahead electricity prices in East and West New York.
20 East New York prices are in maroon there, and plotted
21 against a natural gas price that's plotted against the right
22 axis.

23 It's a little bit difficult to read, but what
24 this shows is that electricity prices over the past two
25 years have been heavily driven by movements in fuel prices.

1 This is what you would expect, particularly in New York
2 where natural gas prices were 70 percent higher in 2003 than
3 in 2002, and oil prices were 24 percent higher, on average,
4 which drove energy prices, electricity prices, higher in
5 both East and West New York.

6 The peak for our average monthly electricity
7 prices was in February and March, which is unusual, but that
8 corresponds with the peak in natural gas prices that you can
9 see there, which in February, averaged over \$10 a million
10 Btu. In 2002, we were down in the \$3 range, so it's a
11 remarkable increase in natural gas prices.

12 The second peak occurred more normally in August
13 at a lower level, due to the higher load levels. What this
14 chart also shows is the congestion that you can see between
15 the Eastern locations and the Western locations in New York.

16 The prices in Eastern New York were 32 percent
17 higher than in Western New York, due to two primary
18 constraints, the Central East constraint that divides East
19 and West New York, and then the constraints, more
20 importantly, the constraints that go into and within New
21 York City. I'll talk about those a little bit more in just
22 a moment.

23 (Slide.)

24 MR. PATTON: This shows a price duration curve
25 for the highest priced five percent of the hours in the last

1 three years. For anyone who's not familiar with a price
2 duration curve, what it shows you is the number of hours in
3 the X-axis where the price is equal to or higher than the
4 price on the Y-axis.

5 For that reason, the zero or the one-hour point
6 is usually showing you something around \$1,000, because
7 there are very few prices at those very high levels. What
8 this shows you is two things, really:

9 In 2003, which is the green line, it is across
10 the entire year and across this chart in the flat area, the
11 2003 prices were 20 to 30 percent higher than 2001 and
12 2002, and it shows the sustained impact of the higher
13 natural gas and oil prices.

14 The other important thing to see is that the
15 green line shows very few prices at high levels, although we
16 implemented scarcity pricing provisions in New York to
17 ensure that when we're short of reserves and we can't meet
18 both our reserves and energy requirements. Though we
19 implemented those prior to the summer of 2003, we were never
20 short in 2003.

21 That's primarily due to the load conditions that
22 I'll show you in just a moment. The price is actually -- if
23 you look at the prices above \$500 a megawatt hour, there are
24 11 hours in 2001, six hours in 2002, and there should have
25 been more, had we proceeded correctly, and there were only

1 three in 2003, which has a significant impact on the cost
2 recovery of generators. That plays a fairly important role
3 in that.

4 Go ahead two slides to Slide 8.

5 (Slide.)

6 COMMISSIONER KELLY: David, has the East-West
7 price differential led to transmission construction?

8 MR. PATTON: It's led to some construction on the
9 Central-East Interface. The more significant congestion is
10 in New York City. Recently, the new project, the
11 construction project, didn't succeed in getting bids by
12 participants to invest in that line. That would have added
13 a significant amount of capacity into the City.

14 There has been transmission added between Long
15 Island and Connecticut in response to the same constraints,
16 sort of the New York City, Long Island area. That's the
17 high-priced area, but I think the area of transmission
18 investment is an area that still needs more work in terms of
19 developing the right incentives and the right market rules
20 and the right combination of regulated investment and
21 market-driven investment. It's hard because those two crowd
22 each other out.

23 COMMISSIONER KELLY: I was going to ask a
24 followup question. What role does the New York ISO take in
25 transmission planning?

1 MR. PATTON: Each of the ISOs are part of the
2 planning process and conduct planning studies so that I
3 think all of the ISOs have a transmission plan that includes
4 each of the proposed projects and identifies those projects
5 necessary for reliability and those that have been proposed
6 for economic reasons.

7 So they play a relatively fundamental
8 facilitating role in studying and coordinating that process.

9 COMMISSIONER KELLY: They don't drive or
10 encourage? Is it more passive than active?

11 MR. PATTON: I would say it's more active in the
12 area of investments that are needed for reliability.
13 There's more variation in how the ISOs approach economic
14 investments.

15 COMMISSIONER KELLY: Thank you.

16 COMMISSIONER BROWNELL: Actually, Commissioner
17 Kelly, that was pretty much my question. We've heard some
18 concerns that the planning process is not sufficient to
19 address either reliability or economic construction, and it
20 isn't regional and it is largely utility dominated, as
21 opposed to ISO dominated. Is that continuing to be true? I
22 know there were concerns raised when we last met in New
23 York. Has there been any progress made? It's an
24 independence issue, too.

25 MR. PATTON: Sure. The extent to which the ISO

1 is helping facilitate the process, it's less utility
2 dominated than it is in an area without an RTO that is doing
3 the facilitation where it's almost entirely transmission-
4 owner driven.

5 The part of the seams work that New York has been
6 doing with its neighbors, though, is to try to broaden and
7 make more regional, the planning process. I'm not sure
8 exactly what the status of that is, but I know there is work
9 underway in that regard.

10 MR. BALSER: I think the ISO's participation in
11 the area where reinforcements are necessary for new
12 generation, is very strong. We have a set of rules and
13 guidelines that people have to follow. I think that
14 probably in the area of bulk transmission, I think there
15 needs to be more work done.

16 In fact, there is a plan underway right now to
17 beef up that area and come to an agreement on what the ISO's
18 role would be in that.

19 COMMISSIONER BROWNELL: As we deal as we have
20 this morning with market power issues, to the extent that
21 there isn't an independent regional planning process that
22 evaluates all options, one would have to question whether
23 then we've got to look at some market power issues there,
24 even given the structural change, which we certainly
25 commend, and the other good things that are happening.

1 Maybe we can talk about it in New York.

2 MR. PATTON: The next chart that we're looking at
3 is Slide 8.

4 (Slide.)

5 MR. PATTON: It is a load duration curve. It's
6 similar in design to the price duration curve. This
7 particular chart focuses on the summer of 2002, versus the
8 summer of 2003, so it shows more hours than the price chart
9 did.

10 But the important thing to see here is how
11 dramatically different the loads were in 2003 and 2002, and
12 why -- one of the main reasons we didn't have shortage
13 conditions in 2003, is, if you look at the hours in which
14 the loads in New York were over 30 gigawatts, there are
15 three hours in 2003 and 25 hours in 2002.

16 The corresponding relationship, as you go to the
17 lower load levels above 28 gigawatts, the peak conditions
18 were far less tight and extreme than they were in 2002.
19 2002 was actually a worse than normal year and 2003 was much
20 better than normal.

21 (Slide.)

22 MR. PATTON: Slide 10 is an all-in price.
23 Sometimes we call this the total market cost metric. It is
24 the cost per megawatt hour for load during each of these
25 years, 2002 and 2003.

1 It includes ancillary services and other costs,
2 including the administrative costs of the RTO; uplift, the
3 average energy price and capacity, which is the other large
4 component of the costs.

5 What this shows you is that the prices statewide
6 in New York, the all-in price, was almost 30 percent higher
7 in 2003 than in 2002. Nearly all of that increase is
8 related to an increase in the average energy prices. Again,
9 those are driven primarily by the fuel price increases.

10 The capacity values are very similar in the two
11 years. There was a significant change in the capacity
12 market which was the implementation of the demand curves for
13 capacity, but what we thought were higher purchases
14 resulting from the demand curve, but lower average prices
15 for capacity, in general in 2003 and then in 2002, which
16 caused the capacity costs to be very similar between the two
17 years.

18 That is a good segue into Slide 13.

19 (Slide.)

20 MR. PATTON: This shows the net revenue that
21 three representative generating units would have earned in
22 2002 and 2003, in New York, at, in this case, two locations
23 within New York City, and, in the next slide's case, two
24 locations outside New York City.

25 This is an important chart, because it shows what

1 the incentive to invest in new generation is. The three
2 generators are 7,000 heat rate units that are meant to
3 correspond to a new combined-cycle unit, a 10,500 heat rate,
4 so, essentially, a higher operating cost, which corresponds
5 to a new gas turbine, which is a peaking generator.

6 Lastly, there is a 12,000 heat rate, which is
7 meant to reflect an existing gas turbine. All of these
8 units are assumed to be natural gas-fired units that you
9 would see in terms of the net revenue. Net revenue is
10 defined as the total revenue a generator would earn, minus
11 its operating costs. You can think of it as a profit
12 measure.

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1 MR. PATTON: What you would see if we did this
2 for fuel types that meant revenue for coal units, hydro
3 units and to a lesser extent, coal units. Significant the
4 net revenue for gas units did not up significantly because
5 their costs were going up at the same time the energy price
6 was going up.

7 The other thing that's important in this chart
8 that makes it slightly different than the chart you'll see
9 from some of the other market monitors is we assume that gas
10 turbans buy gas intraday at a premium which lowers their
11 profits. You'll see a dashed area on top of the two higher
12 cost units. That's how much their profit is reduced because
13 they have to pay more for gas.

14 What we find from this chart is that generally
15 the new gas turban in New York City did not earn enough net
16 revenue in 2002 to recover its costs of investment. That
17 would be a bigger concern in New York City than outside New
18 York City because New York City is capacity deficient. And
19 there is a surplus capacity outside New York City. So if
20 you find they can't recover their costs outside New York
21 City, that's not necessarily a concern.

22 It may not even be a concern in New York City for
23 two reasons. One is that capacity demand groups are being
24 phased in so if capacity revenues, if they remain deficient
25 in New York City would be expected to rise over the next

1 year or two.

2 And secondly, we have no shortages in New York.
3 If we did in fact have shortages, which I would expect in a
4 normal year, that would produce substantial additional net
5 revenue for the generating units.

6 The other thing is, it's not clear. If you look
7 at other new units, it's not clear that they will not earn
8 enough money to invest. For example, the combined cycle
9 unit here, it's net revenue in the one location is over
10 \$300,000 per megawatt year. The cost that we think we have
11 a handle on for building a combined cycle outside New York
12 City is about \$100,000 a megawatt year. But the cost to
13 build in New York City is multiples for any technology if
14 you can even build.

15 We don't know what the cost of building a new
16 combined cycle in New York City is but that may be
17 sufficient even in this sort of year.

18 MR. HEDERMAN: Excuse me on that point. How do
19 we get a better handle on that cost? Is it going to require
20 one being built?

21 MR. PATTON: That's interesting. That's how we
22 learned what the cost of building a gas turban was and the
23 New York Power Authority built gas turbans in the city about
24 a year and a half ago. Everyone was operating under the
25 assumption that the experience in New England of building a

1 gas turban, which would require something like \$75,000 a
2 megawatt year. That was about there requirement NYPA built
3 their gas returns and after some period of time, we learned,
4 based on their cost, they would require about \$200,000 a
5 megawatt year to make the loads investments profitable.

6 They were some debate as to how they incurred
7 higher cost because they were a public agency or lower cost
8 because they had advantages a private agency wouldn't have
9 but it illustrates the relatively dramatic distance in
10 building in a load pocket area like New York City. These
11 areas exist in other markets.

12 MR. LARCAMP: These are t he 49 megawatt units?
13 Were the New England units similar in size?

14 MR. PATTON: There were similar units but
15 generally they were located in either Maine or in other
16 areas where land is much cheaper and access to natural gas
17 fuel is easier. Outside New York City the combined cycle
18 units look like they are right on the cusp of being
19 profitable in the east, in the capital zone, which is east
20 New York, above New York City, and not in west New York.

21 If we go on to slide 16.

22 SLIDE.

23 This shows the equivalent forced outage rates over the
24 last six years in the New York markets. The vertical
25 dividing line there represents approximately when the New

1 York ISO markets began operation. The bars are the rates in
2 New York State. In case you can't read the scale on the
3 side, they dropped from somewhere in the range of 11 to 13
4 percent in ;98/'99 to closer to 5% in 2002 and 2003.

5 The divergence between New York State and New York City
6 in 2002, which I point out in that first bar, is due to the
7 Indian Point nuclear unit that was out in the year 2000.

8 But I think what this chart shows you is a couple of
9 things. One is that the competitive markets give a much
10 higher incentive to maintain higher variability for the
11 units. That incident was enhanced when the capacity market
12 shifted to the UCAP metric of buying and selling capacity.
13 UCAP stands for unforced capacity.

14 Any generator who experiences a high rate of forced
15 outages will have the amount that they can sell on the
16 capacity market berated. It's a fairly direct incentive to
17 make the investments necessary to make sure that your plant
18 is available.

19 And it contributes to the low force outage rates.
20 Moving to slide 18.

21 SLIDE.

22 This shows you the congestion costs in 2001 to 2003.
23 While we may have lost it sometimes power point -- if you
24 just flip on the screen you could probably go to it. Slide
25 18 shows a stacked bar with two components. The first is

1 the dear head congestion rents that are collected in the
2 market.

3 The second is the balancing congestion costs which is
4 congestion that is collected in the real time market. These
5 costs went from \$310,000,000 in 2001 to \$525,000,000 in 2002
6 to \$688,000,000 in 2003. That increase doesn't necessarily
7 indicate that congestion is a bigger problem now than it has
8 been in the past.

9 The biggest source of that additional congestion is the
10 modeling of the transmission constraints within New York
11 City. Before, what we did in New York City was manually
12 dispatched generation out of merit to make sure we didn't
13 overload those facilities. In the middle of 2002, those
14 constraints were put into the model, which caused locational
15 prices to reflect the congestion. So instead of seeing the
16 congestion in uplift, which is what you'd see when you
17 manually dispatch generation, you'd see it in market prices.

18 There are lots of benefits to doing that. But one of
19 the things it will do is indicate the value if your
20 congestion is going up. The interesting thing about this
21 chart is the balancing congestion costs. Those should be
22 fairly close to zero. If the real time market model and the
23 day ahead market model are consistent with one another, you
24 end up having to collect those sorts of costs because the
25 transmission limits look lower in the real time than they

1 did in the day ahead.

2 So you schedule power in the day ahead but now you have
3 to pay people to under schedule. This is an issue largely
4 because of the fairly wide difference between the day ahead
5 model, which is a very modern, sophisticated model versus
6 the real time model, which is built off of essentially 30-
7 year old technology and one of the benefits of moving to the
8 RTS, the real time system in New York, which you all have
9 already approved and will be happening in the fall is,
10 they're going to have a real time model that is built off
11 the same platform as the day ahead and much better
12 consistency between those two.

13 MR. HEDERMAN: David I want to ask, do you have a sense
14 of how much is due to the modeling problems and how much is
15 load pocket congestion?

16 MR. PATTON: The balancing congestion cost.

17 MR. HEDERMAN: Is that entirely modeling?

18 MR. PATTON: Nearly all of the balancing congestion
19 cost is modeling related. The other thing that would cause
20 balancing congestion costs are assumptions about loop flow.
21 That is occurring because of the dispatch of resources and
22 load outside of the system. That turns out not to be
23 correct if you assume there is going to be no loop flow and
24 then there is, that eats up some of your transmission
25 capability and can cause those costs.

1 I did establish that it looked like the limits were
2 more restricted in the real time than in the day ahead, but
3 I did not try to divide the costs between potential loop
4 flow impact versus the modeling impacts.

5 COMMISSIONER KELLY: David, is New York City still
6 pricing their congestion costs in m annual dispatch?

7 MR. PATTON: No, that was the change made in the middle
8 of 2002. That's why you saw the congestion cost for 2002
9 and 2003 go up quite a big.

10 COMMISSIONER KELLY: Did the energy prices come down?

11 MR. PATTON: The energy prices in New York City have
12 gone up because they now reflect the congestion they did not
13 reflect before. The energy prices outside New York City
14 have not changed a great deal. But in New York City
15 they're higher because they're showing the congestion now.

16 CHAIRMAN WOOD: Did that used to be uplifted?

17 MR. PATTON: Yes.

18 CHAIRMAN WOOD: The total bill is the same but just
19 broken up differently or is it actually higher?

20 MR. PATTON: It would be hard to tell. If you compared
21 the congestion cost to the uplift, the congestion costs
22 generally is going to be higher than the uplift for a couple
23 of reasons.

24 One you're setting a market clearing price now for
25 congestion so now there is a sustained high price. Everyone

1 gets paid, which is good because it's sending better
2 incentives rather than just paying the expensive units out
3 of uplift.

4 The thing that makes it difficult to tell, a matter of
5 fact the whole thing is that TCC is coming and saying, has
6 the congestion costs go up, you're rebating a large portion
7 of that back to the load. With all the transmission rights
8 coming into the city.

9 COMMISSIONER BROWNELL: Are we seeing behavior yet in
10 response to the price signals?

11 MR. PATTON: Behavior in what regard?

12 COMMISSIONER BROWNELL: To eliminate a reduced
13 congestion.

14 MR. PATTON: Yes I think certainly there has been a
15 desire to build as much as possible in New York City and
16 there has been construction by both NYPA and attempts by
17 others to invest in generation. I think we are getting, you
18 know it's a difficult area because it's extremely difficult
19 to build anything there. Certainly to find a new site, most
20 of what we see built is on existing sites or repowering of
21 older units.

22 But I think the incentives are there. One important
23 thing to notice, if you didn't notice it on the net revenue
24 chart, we talked about this in the technical conference on
25 load pockets. This is probably one of the best examples of

1 a load pocket is New York City.

2 The dramatic difference in capacity revenue for units
3 in New York City versus units outside New York City. That
4 is the primary reasons why you don't have dockets from New
5 York City like you do in New England, where generators en-
6 masse want RMA contracts because the locational capacity
7 requirements give you a chance to reflect the unique value
8 of resources in that area.

9 Where if you have a capacity market with no locational
10 requirements, everyone gets paid at the low level. The
11 existing units that you have to have for reliability don't
12 get the signal that they are needed and so you get RMR
13 contracts, which is not good for transparency signals, or
14 they go out of business. But generally we don't let them go
15 out of business, but in New York, that is the primary reason
16 why the existing generators in New York can sustain
17 themselves, is the locational capacity requirements.

18 COMMISSIONER KELLY: What I guess I'm concerned about
19 is, are the signals having the desired result that we want?

20 MR. PATTON: Yes I think they area. I think in order
21 to allow them to play out to a greater extent, what we
22 really need to do is identify and address the other barriers
23 to investment. I think the economic signal is the one thing
24 that is under our control and we've done a fairly good job I
25 think of making sure that it's there efficiently.

1 COMMISSIONER BROWNELL: Nobody is building anything,
2 that's what he's trying to get at. Nobody is building
3 anything right?

4 MR. PATTON: If you look over the past three years,
5 there has been some construction and there are attempts to
6 build and proposals to build. Those proposals are being
7 stopped because in general, people are saying it's
8 uneconomic. In terms of transmission, it is important to
9 make sure that transmission investments can compete fairly
10 with generation investments. That is one thing that is
11 required to do that, or one idea to think about in that
12 regard, is the capacity value, making sure that to the
13 extent that transmission investments can relief the capacity
14 needs in a load pocket area, that they get the benefit of
15 the capacity that they create into those areas.

16 So, I think there are a lot of reasons why investments
17 isn't at a level we would hope it to be at. For one, most
18 of the potential investors have very poor credit ratings so
19 the cost of capital is probably at a higher amount that I
20 have eve seen it.

21 Okay I just have a few minutes left but I have no more
22 pictures but I wanted to just review some of the other major
23 conclusions from the report. I think the first conclusion,
24 based on our analysis of physical and economic withholding
25 that may have occurred in 2003 is that the New York markets

1 continue to perform competitively.

2 The automated mitigation procedures didn't mitigate any
3 participants in 2003. The mitigation that primarily
4 occurred was in the New York City area where you have a
5 number of suppliers who are pivotal at virtually all hours,
6 so the frequency of mitigation in New York City is much
7 higher.

8 What I think is remarkable and is, I think an
9 endorsement on the Commission approach in this area is that
10 you can have a market like New York City and the fairly low
11 load pockets within New York City where clearly they would
12 fail any test for competitiveness and there is a relatively
13 extreme degree of locational market power in those areas.

14 Yet, through the mitigation measures, the performance
15 in New York City is competitive. So it allows you to have a
16 competitive market even in an area like New York City where
17 the only other alternative is fairly extreme divestiture,
18 which I'm not even sure you could solve some of the
19 locational market power issues taking that approach.

20 Secondly, the day ahead and real time energy prices
21 exhibited good convergence. We talked a little bit about
22 potential inconsistencies between the day ahead and real
23 time models.

24 One of the important things in the New York market and
25 I think in the PJM market and the New England markets as

1 well, is that virtual trading really resolves a lot of
2 issues. The reason the real time prices and the day ahead
3 prices were not out of line with one another is you had
4 market participants who can freely enter in the day ahead
5 market and arbitrage between those two markets, so you are
6 able to overcome some of the issues that may exist with
7 modeling inconsistencies.

8 The demand curve for capacity that was implemented was
9 very successful in stabilizing capacity prices and
10 facilitating convergence between the multiple rounds of the
11 capacity options which had been at least a number of the
12 capacity options had been fairly illiquid and that the
13 pricing had been volatile.

14 Two more conclusions. One is that the real time prices
15 between the adjacent regions between New York and other
16 regions still are not efficiently arbitrated. Particularly,
17 we focused on New England, who implemented SMD locational
18 pricing which some had thought would resolve much of the
19 problem across the same between New York and New England.
20 It did not. Largely because the problems have to do with
21 the timing of the scheduling, the risk that participants
22 have to take when they schedule, and the export fees between
23 the areas.

24 I think the commissions move in the New England order
25 to eliminate export fees and facilitate coordination between

1 the RTOs is extremely helpful.

2 One of the recommendations of this report is for New
3 York and New England to continue to develop virtual regional
4 dispatch which is a means to coordinate the physical
5 interchange between the markets to ensure it is efficient.

6 Then lastly, I would say the New York ISO demand
7 response programs remain extremely effective but in 2003,
8 they were essentially not needed because of the low loads.
9 I think they were called only during the black out
10 restoration period to ensure that power was restored in an
11 orderly fashion. Those are the principal highlights of the
12 report.

13 (Meeting adjourned at 12:13 p.m.)

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1 CHAIRMAN WOOD: Thank you, David. Time line on VRD.

2 MR. PATTON: That's a good question.

3 CHAIRMAN WOOD: The export issue just from the e-mail
4 today maybe getting put to bed pretty quick, which is very
5 good news.

6 MR. PATTON: I hope so. And, as far as VRD goes, in
7 part, it depends how sophisticated an approach you take.
8 What I had originally recommended was a fairly simple
9 approach. It's gotten more sophisticated, requiring more
10 software to be developed, which causes it to compete with
11 other priorities like the development of reserve markets in
12 New England, which I would probably put as a higher priority
13 to the energy, given a choice.

14 So it's unclear, I think, exactly what the timeframe
15 is. The ISOs are in the process of prioritizing their
16 software resources and figuring out where it's going to
17 fall. But, I think, for both New York and New England, it's
18 in the top three of their priority list.

19 CHAIRMAN WOOD: Great.

20 MR. HEDERMAN: One more question. Could you walk
21 through your reasoning in a little more detail about how the
22 mitigation is leading to a competitive result in New York
23 City, if I heard you correctly.

24 MR. PATTON: Sure. The structure of mitigation in New
25 York employs conduct and impact tests that first seeks to

1 determine whether a participant is engaging in withholding
2 before mitigation is even considered. Then, secondly,
3 whether that withholding would raise prices materially. If
4 those two criteria are met, mitigation would be imposed.

5 So, in many hours, and those tests are only employed
6 for the load pockets on New York City as a whole when
7 constraints are binding that would give somebody local
8 market power. So what the mitigation allows is when the
9 constraints aren't binding. The generators in New York City
10 effectively face competition from generation anywhere in the
11 state.

12 Certainly, in the East, the mitigation would not be
13 employed. Secondly, when the constraints are binding, the
14 mitigation prevents the withholding and, in our evaluation
15 of -- you'll see in the report, I think, the most important
16 charts are the output gap figures. The output gap measures
17 how many megawatts that appear to be economic are not
18 producing energy. So it's a measure of economic
19 withholding, either are not producing energy or are setting
20 the price at a price that is significantly higher than the
21 competitive bench mark level.

22 What you see in those charts is that, generally, the
23 levels are very low. Secondly, they decrease as you move
24 towards the peak and it's really in the peak when you'd be
25 most concerned that participants would have an incentive to

1 withhold. So it gives you comfort that what you're seeing
2 is behavior that's consistent with competitive behavior.

3 CHAIRMAN WOOD: Thanks.

4 MR. LARCAMP: To build on that, I think Slide 13 notes
5 the importance of the UCAP revenue stream to the behavior of
6 those generators within the load pocket. I think you
7 suggested that they're getting a very significant percentage
8 of their revenue stream from the UCAP.

9 MR. PATTON: That doesn't really effect their behavior
10 in the energy market because those two markets are separate.
11 When you receive capacity, it's not going to effect your
12 behavior in the energy market if you're going to seek to
13 maximize your profit.

14 MR. LARCAMP: But, if you don't get the revenue stream
15 in the capacity market, you are that much more dependent on
16 your revenues in the energy market. Correct?

17 MR. PATTON: On a need basis, that's right. But
18 businesses don't operate on what I need. They seek to
19 maximize their profit. So, if somebody -- the only thing
20 that is affected by whether they're recovering their full
21 allotment would be a decision to shut down or stay in
22 operation. They're still going to try to make as much money
23 in the energy market as they can.

24 What's important about the capacity market is New York
25 City, like a lot of load pockets, has capacity requirements

1 on a daily basis that we turn on generation to support that
2 area. That's not built into the energy price anywhere.
3 Those were liability requirements. They're not priced
4 anywhere. If we could magically make the market competitive
5 in New York City, if you were to wipe out the capacity
6 market, there would be a major service that's being
7 provided, a reliability service that's not being priced and
8 you wouldn't be able to sustain the level of capacity that
9 you need in that area. That's the most important dimension
10 of the UCAP revenue. It attempts to capture, in market
11 results, a very important requirement of the liability
12 requirement.

13 In fact, when you commit to meet this requirement on a
14 daily basis, you tend to dumb down the energy price or
15 reduce the apparent congestion. You're bringing on more
16 supply in that area. In fact, we see that in New England,
17 Boston, and Connecticut. There's very little congestion
18 because they commit so much generation in those local areas
19 to meet their reliability requirements that the energy price
20 isn't indicating the need in those areas.

21 CHAIRMAN WOOD: Joe? Thank you, David.

22 MR. BOWRING: Good afternoon. Thanks for the
23 opportunity to be here. I'll try to go fairly quickly
24 through the highlights and the conclusions of our state of
25 the market report and look forward to your questions.

1 (Slide.)

2 On Slide 2, I have the basic conclusions we've reached.
3 Going through the markets, virtually all of our market
4 results were competitive with the single exception of the
5 capacity market in the PJM West region, which we noted last
6 year as well, with PJM folded into the overall capacity
7 market in June of 2003, therefore, removing that as an
8 issue.

9 (Slide.)

10 On the next slide, it simply presents an issue which is
11 frequently of concern and that is the level in which it
12 transacts on the daily stock market. For PJM, that number
13 is about 40 percent in 2003. That simply means, in a
14 voluntary spot market like PJM where entities have the
15 ability to engage in transactions of multiple types
16 bilateral transactions, contract for differences, et cetera,
17 those participants are comfortable, in fact, see benefit in
18 using the PJM spot market.

19 (Slide.)

20 The next slide shows the supply and demand fundamentals
21 for PJM in 2003. Basically, what it illustrates is that the
22 supply of capacity has shifted out. No economists, only
23 David, managed not to present a supply and demand curve.
24 The supply shifted out by about 5000 megawatts of gas-fired
25 capacity. Demand was actually lower in 2003 than it had

1 been in 2002. The fundamental for such that there's overall
2 downward pressure on prices.

3 (Slide.)

4 Despite that, if you go to Slide 6, overall prices were
5 up as they were in New York. Actually, I think they were up
6 a bit more in PJM. They're up by 35 percent, pure and
7 nominal non-load rated basis. On a load rated basis, which
8 is the way that load pays for their power, it was up about
9 30 percent in 2003 over 2002. But, as in New York, what was
10 driving that was fuel prices. That's what you would expect
11 in a competitive market. When fuel prices goes up, the
12 price of the market goes up as well. When we made an
13 explicit adjustment to index the price increases for fuel
14 cost increases for every marginal unit in every five-minute
15 period, prices were actually lower in 2003 by about 10
16 percent after accounting for fuel costs. That's not what
17 people paid. People really paid the 35 percent or 30
18 percent increase. Nonetheless, that was a result of input
19 price costs, not the exercise of market power or any non-
20 competitive behavior.

21 (Slide.)

22 The next set of slides I won't tell you about in much
23 detail. They simply illustrate that gas prices were higher
24 and that the predominate part of the price increase in 2003
25 over 2002 occurred in the first quarter of 2003 when the gas

1 price differential was at its maximum.

2 (Slide.)

3 Slide 11 illustrates the fact that there were more gas-
4 fired units on the market in 2003 than in 2002. That is,
5 gas was setting price, setting the L&P in PJM more
6 frequently in 2003 than in 2002.

7 (Slide.)

8 Slide 13 shows the price duration curve, exactly the
9 same format. We're trying to give you the same format on
10 some graphs and the price duration curve illustrates that,
11 as a general matter, prices were significantly lower in 2003
12 than they were in 2002.

13 Put a different way, the left-hand part of the price
14 duration curve indicates that there were fewer instances of
15 higher prices. Prices didn't get above \$200 in 2003 at all,
16 whereas they reached much higher levels in prior years.
17 That was a result of those supply/demand fundamentals. Even
18 though we moved up the supply curve, as a result of gas
19 cost, in fact, demand was never very high in PJM compared to
20 historical peaks. As a result, overall prices were
21 relatively low and peak prices never got very high.

22 (Slide.)

23 The next slide is another aspect of that slide, which
24 is the load duration curve. Again, one has to be careful in
25 interpreting these from PJM because 2003 included 100

1 percent; that is, 12 months of APS, PJM West. Whereas, 2001
2 included APS for only three quarters. Nonetheless, what
3 this illustrates is that when a load was overall higher,
4 peak loads were lower in 2003 than they have been in prior
5 years, again, contributing to the fundamentals.

6 (Slide.)

7 Slide 15 shows the impact of both LMP as well as the
8 other components of price on the average all-in market
9 price. Again, as you can see from this Slide 15, the
10 average all-in market prices dominated by the LMP, and, in
11 fact, what this is using is the low weighted average LMP
12 across the system. In addition, the capacity cost,
13 ancillary service cost and operating reserves are uplift
14 costs.

15 (Slide.)

16 Slide 16 illustrates the fact that day ahead and real
17 time prices were about 35 cents apart in 2003. They'd been
18 very close since the day the market was introduced. In
19 fact, even hour by hour, which is somewhat unusual.

20 CHAIRMAN WOOD: That's what was introduced?

21 MR. BOWRING: The day ahead market.

22 CHAIRMAN WOOD: Is there much virtual trading going on?

23 MR. BOWRING: Yes. In fact, we have virtual trading
24 virtually at every bus. It's allowed at every bus. It's
25 hard to believe. It's only zonal in New York. That is

1 essential to driving those prices together. When traders
2 see that difference, they take advantage of it and arbitrage
3 the price differences. We should expect it to happen.

4 CHAIRMAN WOOD: Back to the prior one, 15, capacity
5 costs have gotten tighter and tighter. Has there been
6 increased construction in PJM?

7 MR. BOWRING: I'd like to talk about the exact capacity
8 prices in more detail in a moment. But the capacity prices
9 are lower because, at least, last year the market was fairly
10 long, again, reflecting the fundamentals in the capacity
11 market.

12 (Slide.)

13 Slide 17 is a direct measure of what one part of market
14 structure HHI.

15 COMMISSIONER KELLY: Joe, was the discrepancy between
16 day ahead and real time of concern?

17 MR. BOWRING: No. It's virtually zero. As a matter of
18 fact, there maybe a bit more risk in the day ahead than in
19 real time because both generators and loads are taking a
20 certain amount of risk in day ahead.

21 COMMISSIONER KELLY: So 35 cent is close enough?

22 MR. BOWRING: Yes.

23 COMMISSIONER KELLY: Thanks.

24 MR. BOWRING: Slide 17 is one measure of market
25 structure to which your staff referred earlier in the day.

1 It's the HHI measure. It's a gross measure. It doesn't
2 show everything about a market. But, nonetheless, it's
3 relevant and gives an indication of what the structure looks
4 like in an energy market measured on an hourly basis.
5 Taking explicit account of the exact ownership of inputs and
6 exports, HHI was at a maximum of about 1600 and a minimum of
7 about 950 in 2003. It averaged around 1200, which is in the
8 moderate range. Again, it's not reason to believe that
9 there could not be the exercise of market power. But, given
10 other mitigating factors in the market design and market
11 behavior in PJM, it's consistent with a competitive outcome.

12 By contrast -- I don't have a slide on this, but there
13 is detailed information on this in the State of the Market
14 report. By contrast, to the overall market, local market
15 HHIs are extremely high. If you look just at some
16 particular ones, Public Service North, for example, has an
17 HHI of about 6500. Public Service North Central has an HHI
18 in excess of 7000. The Delmarva Peninsula has an HHI in the
19 vicinity of 5000.

20 So there are a number of key areas in the list,
21 specifically, in the State of the Market report where there
22 are issues of potential and actual, in some cases, local
23 market power. And, in that case, the local HHI is a very
24 indicator that there is a local, structural problem. That
25 structural problem is defined by transmission constraints

1 that occur from time to time and the exact details of that
2 are set forth in the report.

3 Another overall measure of concern about potential
4 market power is the RSI index. That's presented on Slide
5 18.

6 (Slide.)

7 MR. BOWRING: What this measures is the extent -- well,
8 it measures what your staff has referred to earlier as
9 pivotal. Pivotality, I don't know if that's a word or not.
10 It doesn't sound like a word, so I'll stop saying it now.

11 (Laughter.)

12 MR. BOWRING: The extent to which they are pivotal, all
13 that means is, at the margin, if you're pivotal, you are a
14 monopoly. Your output is needed to clear the market. If
15 you're pivotal, you're a monopoly.

16 The simplest test of being pivotal is when the RSI is
17 less than 1.0. If the RSI is less than 1.0 for an hour,
18 there is someone in that hour who's pivotal who has an
19 monopoly position on the margin. It doesn't mean they
20 exercise market power, but, again, it's a screen to see if
21 we need to look more deeply.

22 The final aggregate test we look at for kind of gross
23 indications of market power is Slide 19. That's the markup
24 index, the difference between price and cost divided by
25 cost.

1 (Slide.)

2 MR. BOWRING: Although it gets a little more
3 complicated in implementing it, PJM, unlike, I think, most
4 other RTOs requires every pre-1996 unit to submit a cost
5 curve every day as well as their price curve. So we have
6 their cost. We check their costs but we have cost submitted
7 by the companies themselves. What they believe to be their
8 actual cost, including a markup over what we've defined in a
9 (inaudible) precise way, including a markup of 10 percent
10 over that cost.

11 COMMISSIONER KELLY: Joe, how do you know that the cost
12 data that's submitted to you is accurate?

13 MR. BOWRING: We check it in a number of ways. We
14 check it against historical data. We have data going back
15 through times when generators submitted their data only on a
16 cost basis.

17 As far as the fuel cost component, which is really the
18 largest component, we look at a number of measures. The
19 Commission approved our access to something called e-fuel.
20 Our application is called e-fuel. We actually get monthly
21 fuel cost data from the generators directly. We also look
22 at a number of market measures. We look at cost in gas,
23 coal, oil, and so forth, and we also do comparison across
24 units of similar types. I have generation experts on my
25 staff and we also use consultants. So we come at it in a

1 number of different ways and we are confident that the costs
2 are, in fact, generally correct. From time to time, we
3 identify units that don't appear to be submitting the
4 correct costs. Usually, they've simply failed to update and
5 correct it. So I think we have a pretty good handle on
6 that.

7 COMMISSIONER KELLY: Thanks.

8 MR. BOWRING: The actual markup in 2003 over cost, plus
9 10 percent, averaged about 3 percent. And it has, over the
10 years, averaged in the 2 or 3 percent range. If you assume
11 that the 10 percent is part of the markup, then that markup
12 rises to 12 percent. I think the truth lies somewhere in
13 between. I think there are elements of actual marginal
14 costs that are probably not included in our definition.
15 We're, in fact, working on that through one of the PJM
16 stakeholder groups. But, all in all, the three overall
17 gross measures of at least the ability to exercise market
18 power, the structure and behavior indices indicate or are
19 consistent with the conclusion that PJM energy markets had
20 competitive results in 2003.

21 (Slide.)

22 MR. BOWRING: The capacity market is set forth. Some
23 results for the capacity market are set forth in Slides 20
24 and 21. The essential point there we are, as I indicated
25 before, relatively long in 2003, about 1000 megawatts or so

1 long in 2003 when you compare the load obligation to the
2 installed capacity and the forced outage rates. That is,
3 the unforced capacity which PJM uses as well.

4 But, finally, Mr. Chairman, to come back to your
5 question on Slide 22.

6 (Slide.)

7 MR. BOWRING: This illustrates the prices for capacity.
8 It's a somewhat busy chart. The blue curve indicates the
9 monthly and multi-monthly prices for capacity since the
10 beginning of 2000. As you can see, it rose somewhat in
11 2001, but it has declined fairly steadily since then. That,
12 in fact, is consistent with the underlying fundamentals.
13 We've been long by an excess of 1000 megawatts.

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1 The other thing to remember about the daily prices is
2 that there are very few megawatts that have cleared that
3 daily price. It's a balancing market. Those who use it,
4 use it at their own risk on both the supply and demand
5 sides.

6 That price actually averages very close to zero for
7 around the last year and a half. That reflects the actual
8 marginal cost of capacity on a daily basis, which is very
9 close to zero and reflects the fact that there is excess
10 supply for that market.

11 The daily market can be, as you can see, somewhat more
12 volatile in the monthly market. Now, the next slide wraps
13 it all up.

14 (Slide.)

15 MR. BOWRING: It talks about net revenue. There's
16 actually some much more detailed data in the State of the
17 Market Report itself.

18 The key fact here, in 2003, is that in 2003, in PJM,
19 net revenues from a new combustion turbine were down quite
20 significantly over 2002, which is, in turn, down
21 significantly from 2001. Total net revenues in 2003 were
22 about \$25,000 a megawatt year.

23 Again, depending on how you calculate them, we
24 calculate the costs for a new CT, 100 percent of carrying
25 costs, and all costs in PJM in 2003 would be in the high

1 60s, about \$68,000. That's not a magic number.

2 One of the things that we're working with, with both
3 your Staff and the other ISO market monitoring units, is to
4 just make all the assumptions underlying those numbers,
5 explicit, so everyone can understand why they are different.
6 We should have something for you on that, probably by
7 midyear of this year.

8 But, again, the essential point is that this is a
9 measure of one, again, gross measure of the overall results,
10 the overall competitiveness of the results of the markets.
11 What this suggests, overall, since 1999, is that, on
12 average, a new CT would have just under-recovered its total
13 cost. It would have made a rate of return that would have
14 covered its costs, but not quite the rate of return built
15 into the \$68,000 number.

16 With combined cycle, that's also the case, although
17 slightly less so. There are detailed numbers in the report
18 on combined cycles. This not only gives an indication of
19 the overall competitiveness of the market, but also the
20 incentives for a new unit to enter.

21 Clearly, if a new unit thinking about entering PJM
22 markets right now, thought that 2003 was going to be
23 repeated forever, clearly, they wouldn't enter, but it's
24 also the case that the markets are cyclical.

25 I'll show you in a moment that the queues are down and

1 it's clearly the case that the markets will turn; it's just
2 a question of when it will turn around. Prices will rise,
3 incentives will change. Slide 24.

4 (Slide.)

5 MR. BOWRING: This shows the forced outage rates on an
6 annual basis. The force outage rate in 2003 was up a little
7 bit, from a little over five to a little over seven percent.

8 We know the exact details of why that is, that is, we
9 know the contribution to that increase on a unit-by-unit
10 basis. We're confident it's not physical withholding.

11 We're confident that the units and the owners of the units
12 -- this is the case for it -- did not have an incentive to
13 physically withhold. Things happen to units, as your
14 engineers can tell you, and they break down, and that was
15 more the case in 2003 than it had been in some prior years.

16 (Slide.)

17 MR. BOWRING: Slide 25 shows the queues I was
18 referring to. It shows about 5,000 megawatts are in queue
19 to be installed in PJM in 2004 and 2005. Those queue sizes
20 drop off fairly significantly after that, beginning in 2006.
21 Again, that's reflective of the people's current
22 expectations about prices in PJM.

23 Investors, as we know, have been somewhat shortsighted,
24 both over-investing, and, at times, under-investing, but
25 that's how markets work. Markets are messy, and relying on

1 markets to invest in new capacity, doesn't always work as it
2 did under regulation.

3 MR. HEDERMAN: I notice in the queue -- could you
4 characterize the type of units?

5 MR. BOWRING: Yes. In fact, coal-fired units,
6 inframarginal coal-fired units did very well in 2003, even
7 though the spark spread for a gas unit was virtually zero,
8 for a coal unit which is operating at a much lower cost,
9 because the coal costs did not go up anything like they did
10 for oil and natural gas, there were very nice inframarginal
11 rents to be made. Most of those units did very well, as did
12 nuclear units. Anyone who was running inframarginally,
13 whose fuel costs did not go up, did well.

14 There's been a certain amount of interest in the way in
15 which we do our local market power mitigation in PJM, so I
16 included slides, Slide 26 and 27.

17 (Slide.)

18 MR. BOWRING: Slide 26, to begin with, on the number of
19 units that are offer capped in real time. What this shows
20 is -- this is the unit hours. It's the average number of
21 units which are cost-capped in a particular hour. The
22 significance of this, among other things, is that first of
23 all, total unit hours cost cap went down. It fell by about
24 50 percent between 2001 and 2003.

25 Some of the reasons they were higher in earlier years,

1 had specifically to do with the Delmarva Peninsula and
2 transmission upgrades specifically designed to avoid having
3 to cost-cap. In fact, with the data for 2003 and also for
4 the first three months of 2004, what the data indicates is
5 that that's been successful and the offer capping has been
6 significantly reduced.

7 Another take on that is the percent of real-time offer
8 cap megawatts by month. Again, that's average. The average
9 is clearly down from 2001 to 2003. It's about one percent
10 overall in 2003.

11 The other point that I make in the report about offer-
12 capping is that despite the intuition about it, offer-
13 capping, in fact, cannot be shown to have a negative effect
14 on the net revenues of real combustion turbines.

15 (Slide.)

16 MR. BOWRING: On Slide 28, there is just general
17 information about imports and exports. PJM is a net
18 importer in every month. In fact, the flows tended to come
19 from the West. We import from the West, from AEP, ECAR, and
20 so forth, and we export to New York, although more comes in
21 from us than goes out to New York, so we are, in general, a
22 net importer.

23 COMMISSIONER KELLY: If AEP and Commonwealth Edison
24 were to join you, how is that going to change this?

25 MR. BOWRING: That's a very interesting question. When

1 APS joined us, when PJM West joined us, what used to show up
2 as imports showed up as internal. It resulted in a much
3 more efficient dispatch of those units. There was actually
4 more congestion as a result, but the imports simply shifted
5 further West.

6 We still had significant imports. Commonwealth Edison,
7 for example, still has significant interfaces with the rest
8 of the world and will still see imports, although
9 Commonwealth Edison, 99 percent of the time, is an exporter.
10 Commonwealth Edison has a lot of inexpensive nuclear and
11 coal generation. They tend to export; they tend not to
12 import.

13 AEP, if and when AEP joins -- or, I should say, when
14 AEP joins on October 1st, we expect them -- again, it will
15 be the same effect. There is a lot, as we know, of coal-
16 fired generation in AEP, which is not showing up as an
17 import. That would then be internal.

18 COMMISSIONER KELLY: So the imports -- bottom line is,
19 imports will decrease or not?

20 MR. BOWRING: I don't think it's possible to say that.
21 We're simply going to shift the borders out and have a
22 different set of borders. The MISO markets are up and
23 running and we'll have a set of borders with the MISO
24 markets. I think there will still be imports.

25 I haven't evaluated what we expect from net imports

1 when AEP and Commonwealth Edison enter the grid. Slide 29.

2 (Slide.)

3 MR. BOWRING: This just presents a simple picture of
4 congestion. What it shows is the difference between the PJM
5 West hub, which is a good overall measure of the price
6 overall in PJM, the difference between that in each zone in
7 PJM. As you can see, what it shows is that as a general
8 matter, zonal congestion has declined, zone-by-zone.

9 In significant part in 2002, that was a result of the
10 addition of APS. Instead of having to import and to have to
11 have higher prices to attract the imports, you simply have
12 more efficiently redispatch. The exceptions to that were
13 Public Service Electric and Gas in northern New Jersey and
14 the PECO areas where there were some identifiable
15 transmission issues that resulted in higher zone-specific
16 congestion.

17 Finally, in 2003, PJM modified the way in which it
18 deals with FTRs, very significantly. Instead of having FTRs
19 be directly assigned to loads, we switched to assigning
20 auction revenue rights or ARRs, which are valued based on
21 auctions for the underlying FTRs. That process worked very
22 well.

23 Holders of ARRs are permitted to self-schedule FTRs, so
24 if they prefer not to rely on what they think the market
25 price will be of FTRs, they can self-schedule. Almost half

1 of the ARRs were self-scheduled.

2 The overall result in 2003 is that FTRs served to hedge
3 about 96 percent of actual congestion costs, and those who
4 chose ARRs and also self-scheduled, their total portfolio
5 served to hedge about 89 percent of overall congestion costs
6 and you can see that the biggest difference is in revenues
7 between total congestion and actual hedge, where, again, in
8 PECO and Public Service Electric and Gas, again, because of
9 congestion, in this case, because of unanticipated
10 congestion. That completes the slides.

11 CHAIRMAN WOOD: Go over that last slide again.

12 MR. BOWRING: The blue lines are the ARR credits,
13 directly. If I'm an ARR holder, I have both of those ARR
14 credits and also self-scheduled FTR target allocations,
15 which are the orange.

16 I have 100 megawatts of FTRs and I decide to hold 50 as
17 ARRs, but to effectively take direct assignment underlying
18 the FTRs for 50 percent of them or 50 megawatts, the total
19 revenue that I receive, total congestion revenues that I
20 receive is the gray bar. The line is the total amount of
21 congestion.

22 So, to the extent to which there is a vertical
23 difference between the line that is total congestion and the
24 gray bar that is the actual hedge loads in those areas, are
25 under-hedged. If the gray bar is higher, as it is for

1 Pepco, loads in those areas are over-hedged.

2 CHAIRMAN WOOD: The two on the right would be under-
3 hedged, just because, you said, of unexpected congestion?

4 MR. BOWRING: There was both an increase in congestion
5 as a result of unanticipated changes in the transmission
6 system. There were some transmission lines out and, of
7 course, the details are in the State of the Market Report.

8 It's also the case that there are other ways to hedge
9 one's load. If you hold generation, that's another way of
10 hedging your load.

11 This doesn't mean that load was literally unprotected
12 by Public Service; it does mean, however, that the
13 combination of FTRs and ARRs did not hedge in those areas,
14 100 percent of their condition costs.

15 CHAIRMAN WOOD: Considering the maturity of your
16 market, what would you say are the structural problems that
17 remain?

18 MR. BOWRING: I would say that the primary one we're
19 looking at is the capacity market, and while I don't think
20 the capacity market is a disaster, I think that the capacity
21 market needs some careful rethinking. I think that PJM is
22 committed to actually taking the lead on that.

23 One of the things which David suggested was locational
24 capacity. We've discussed that in the context of our local
25 market power option. I do agree that there are significant

1 differences on locational capacity values.

2 The difficulty with the capacity market is, as I have
3 said repeatedly, that I think market power is endemic to the
4 capacity market. It's basically structured to never be
5 long, to almost always be tight.

6 When that's the case, you typically have pivotal
7 suppliers. I think there are some straightforward ways to
8 design a capacity market such that you have built in, market
9 power mitigation, ex ante, clear ex ante mitigation.
10 Everyone understands it, such that, effectively, in the case
11 of locational capacity, you could have a demand curve and a
12 supply curve, such that you don't let people take advantage
13 of the fact that locational markets are much smaller than
14 the overall. So, if you have market power in the overall
15 market, you're likely to have much more market power in
16 smaller markets.

17 It is appropriate, I think, to reflect the local value
18 of capacity. Capacity in PJM is probably worth more right
19 now than it is in the West. Our capacity market doesn't
20 allow us to reflect that. I think it should.

21 That's one of several key features we're talking about
22 inside PJM and PJM is talking about building into a revised
23 capacity market redesign.

24 CHAIRMAN WOOD: Would you say that there would be a
25 consensus developing around that type of proposal?

1 MR. BOWRING: I don't think of it as a local capacity
2 market, so much as I think of it as redesigning the entire
3 market to take account of certain important features of
4 capacity, one of which is location. I think there could.

5 What PJM is planning to do is to take the lead and
6 develop the model, and then build consensus with the
7 members; that's our goal.

8 CHAIRMAN WOOD: How can you all integrate that effort
9 with that of the New York and New England ISOs? Isn't New
10 England kind of pushing on that, since I've been here,
11 towards a kind of regional approach to capacity markets?

12 MR. BOWRING: In our effects on the regional markets
13 right now, New York is buying a significant amount of
14 capacity from PJM. I'm not sure what the process is between
15 New York and New England.

16 We have been trying to come up with a design that can
17 work across all RTOs. That was -- I think RTO is now
18 pulling back a little bit and making sure that they can
19 build a consensus on aspects of that within the individual
20 RTOs, and then we'll probably try to re-integrate.

21 I think everyone is moving generally in a similar
22 direction. Whether it's identical or not, ultimately I
23 don't know, but we certainly agree that that's an
24 appropriate goal to try to do that.

25 CHAIRMAN WOOD: There are pending decisions shortly on

1 New England. I just want to make sure that if there's a
2 different way things are going in PJM --

3 MR. BOWRING: I think the proposal -- I mean, there
4 still has to be a capacity market. That's the way in which
5 we monetize reliability, at least in the East. It's a
6 question of making it a little bit more sophisticated so we
7 can take account of generation and other attributes of
8 capacity.

9 I think that's consistent with what New England is
10 talking about.

11 CHAIRMAN WOOD: For both of you, looking at and
12 thinking about the New York market, in particular, I don't
13 want to get too close to the pending case with your stuff,
14 but the concept is similar. I wonder, do the mitigations
15 that are in place for the more constrained areas, properly
16 attribute some sort of value to the fact that they have
17 added reliability to the system by being, I guess, either
18 contributing reactive power voltage of just real power where
19 you need it? And they can't otherwise get it due to
20 constraints?

21 MR. BOWRING: Let me take a stab at that first. In
22 PJM's load pockets, typically we're actually not short of
23 capacity. We're typically long. The issue really is a
24 structural issue.

25 As David said about New York, if you require

1 divestiture of units or require a different ownership
2 structure, then load pockets -- our amount of offer capping
3 would decrease significantly.

4 One of our key load pockets only has one pivotal
5 supplier. They own generation that is offer-capped on a
6 regular basis, not because we're short, but because there's
7 only one owner of the capacity that's needed to keep the
8 system reliable.

9 I think that, in some sense, all generating units are
10 required to keep the system reliable. That's why we pay
11 overall capacity payments.

12 When we actually get to a point where there's scarcity
13 -- and, again, I don't want to get too close to anything --
14 when we actually get to a situation where there's scarcity,
15 we recognize that there has to be a different kind of
16 mechanism to do, as you said, to value that.

17 If you need incremental capacity in your load pocket,
18 you have to pay for it in such a way that it's an incentive
19 for someone to relocate there, and our goal is to find a
20 market mechanism to get that incentive.

21 MR. PATTON: I think this is one of the most critical
22 issues facing any of these markets. I thought the
23 discussion we had at the technical conference was excellent.

24 24

25 To sort of review what my position was and is on this

1 point, I think that you have a series of choices on what to
2 do to reflect the reliability value that units in these load
3 pockets are providing to you. And that reliability value is
4 very unique. You're not, by and large, resolving thermal
5 constraints, which is the normal, what you'd expect to cause
6 LMP price differences.

7 You're meeting local reserve requirements. In the
8 major load centers like Boston and New York City, they're
9 actually meeting a higher reliability standard as a second
10 contingency so that they can sustain their largest
11 contingency and their second contingency.

12 In the commitment process, they have to turn out a lot
13 of generation to meet this requirement. They then don't see
14 the locational prices, so then the question is, how do you
15 reflect how much value these things have? The operators in
16 these areas will say we can't lose any of these units in
17 these areas; we need all this capacity to maintain
18 reliability.

19 The first, best way of doing it, from a theoretical
20 standpoint, is to have your operating reserve markets
21 reflect locational requirements. Those markets operate on
22 an hour-to-hour, day-to-day basis, which is the same
23 timeframe as the operators are trying to hold this reserve
24 in these areas.

25 When you do that, it creates a signal, because if it

1 can't meet that requirement, if you place an economic value
2 on it, you're going to get shortage pricing. That's what
3 we're going to be doing and what you've approved for New
4 York, marketwide, reflecting when we're short, marketwide,
5 we're not doing it for New York City, yet the second way to
6 do it is locational capacity requirements, which are really
7 more of a proxy for that requirement over a longer-term
8 basis, so it creates substantial incremental value for those
9 resources.

10 When we start talking about mitigation and how does
11 mitigation affect these incentives, in my mind, the
12 discussion we're really having is, if we don't provide the
13 incentives through these preferred means, or, in my opinion,
14 the preferred means, then we're left with the choice of
15 saying, well, let's allow people to exercise some reasonable
16 amount of market power to get a signal that we think is
17 relatively efficient. To me, you only turn to that step if
18 you have decided you can't do one of these other steps for
19 some reason.

20 In New York, the mitigation, I think, is effective.
21 It's relatively tight compared to what's been proposed for
22 some load pockets in other places, and, largely, it's
23 reasonable because of the locational capacity dimension of
24 the market.

25 If you took that away, I think you'd have to rethink

1 how the mitigation works.

2 It's very difficult to try to produce that signal, as
3 you saw with the push provisions in New England by just
4 loosening the mitigation, because you don't know what you'll
5 get; whether you get signals that are too high and
6 unjustified or too low and still don't solve the problem.

7 CHAIRMAN WOOD: You said, "yet," a moment ago. Are you
8 thinking about a demand curve in New York City only? MR.

9 PATTON: I haven't proposed that. The problem with scarcity
10 pricing is that you have no control over it, really. If
11 you're short and there's a tradeoff being made between your
12 reserve market and your energy market, and there's a value
13 you've placed on that, if we're short in New York City a
14 thousand dollars, you're going to be at \$800 and \$1,000
15 prices, and that's the end of deregulation in New York.

16 So, the locational capacity -- one problem is, by
17 implementing that overnight, you're looking at a legacy of
18 investment that's gotten you to a certain point, and to just
19 flip that switch at one point in time, is a fairly extreme
20 measure, so locational capacity is a much more measured
21 approach toward getting those signals set.

22 CHAIRMAN WOOD: We talked about virtual regional
23 dispatch on the New York-New England scene, and I know y'all
24 are working on the same thing with MISO. What about between
25 these two markets here? Is there some value to be gained by

1 doing a joint dispatch across that seam?

2 MR. BOWRING: We looked at that specifically in the
3 State of the Market. One of the things we looked at was the
4 extent to which the price differences actually do reflect
5 the underlying fundamentals. We think they do reflect the
6 fundamentals, but it's very much refracted through the prism
7 of existing rules that impose risks which make it very
8 difficult to have purely efficient transactions on an energy
9 price basis between PJM and New York.

10 So, while the mean difference is very small, 35 cents
11 or something like that, the variance is huge. There are a
12 lot of fluctuations around it, driven by the rules.

13 What we've recommended -- and I think it's the right
14 thing to do, is to do something similar to what we do with
15 MISO, to have joint redispatch for congestion between PJM
16 and New York. Probably the best way to handle that is to
17 let that go forward with MISO.

18 David and I talked about this a little bit before, to
19 let that go forward with MISO, to work the kinks out, make
20 sure it works, and then apply it to New York. It's
21 absolutely the right way to go, to do joint redispatch on
22 both of these systems. It would resolve a lot of the loop
23 flow and other issues there.

24 CHAIRMAN WOOD: Thoughts for Joe and David or Steve?

25 (No response.)

1 CHAIRMAN WOOD: We're always glad to see you. Thank
2 you for your presentations. We will conclude the open
3 meeting and have the closed meeting at 2:35 on the third
4 floor.

5 (Whereupon, at 2:10 p.m., the open session was
6 concluded.)

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